# 2022 Lenovo Commercial Product Decision Tree

**NA Commercial Product Managers** 

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# Lenovo Customer Personas

**Mobile Users** 

Hybrid Workers

**Admin/Office Workers** 

Creators

**Power Users** 

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### **Mobile Users**

(((p)))

People accessing internet and data, anytime and anywhere



Always on, always leveraging behavior



Public Service, Contractor, Senior Management, entrepreneur, Sales, Field Technician, Frontline Worker

# **Hybrid Workers**



People with autonomy and flexibility to blend working in the office, remotely, or on the go



Flexibility to decide when, how and where they work optimally on any given day.



Finance, Marketing, Support Position, Healthcare Admin, Legal

### **Admin/Office Workers**



Those who provide support, developing processes and initiatives



Provide tools that enable the organization to run efficiently



Administrative, Admissions (Health/EDU), Inside Sales, Shipping/Receiving, Helpdesk, Hospitality, Banking, Health Desk, Legal

### Creators

Those that can invent and develop original designs



Possess the ability to work in collaborative settings to bring ideas to life



Design, Marketing, Product Developer, Editor

### **Power Users**

Users of a systems or programs to maximize their skills and expertise



Boost and foster growth for an enterprise



Engineer, Data Scientist, Graphic Design, Inventor, Imaging in Healthcare, Geologist, Lab Technician, Animator, Oil & Gas **Premium Notebook:** Click Here

SMB Notebook: Click Here

Notebook Services & Software: Click Here

**Desktop and Workstation:** Click Here

**Docking Stations:** Click Here

**Collaboration:** Click Here

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# Premium Notebook

# Lenovo Commercial Notebook Enterprise / Premium

### Start with Screen Size

- 13" → <u>Click Here</u>
- 14" → <u>Click Here</u>
- 15"+ → <u>Click Here</u>

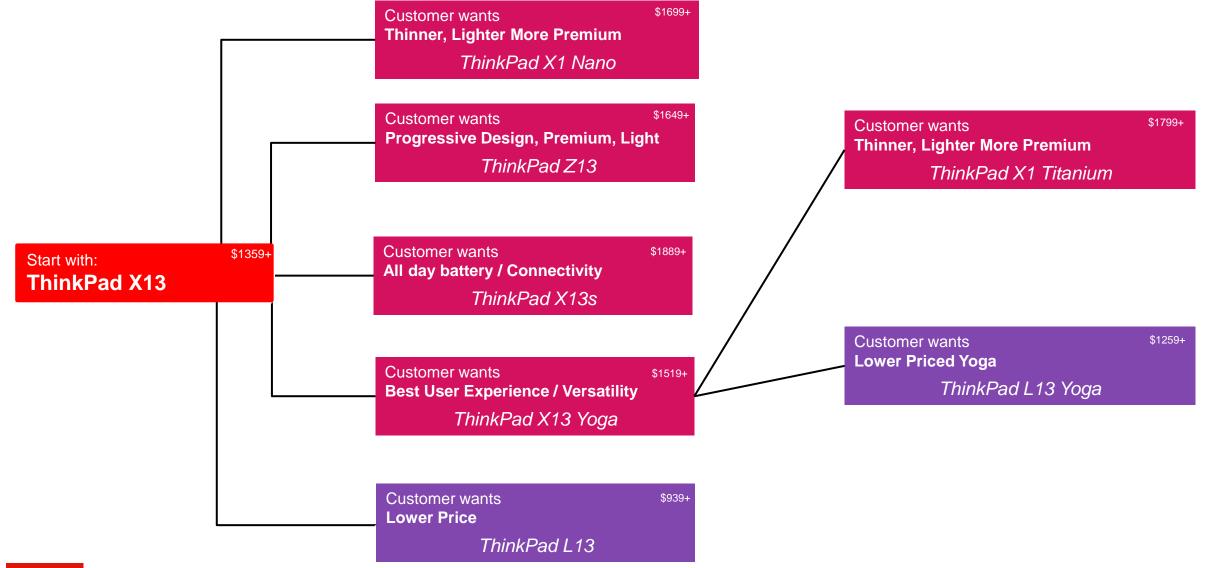
### **Dell Comparable Models**

# Start with User Persona Mobile Users → Click Here Hybrid Workers → <u>Click Here</u> Admin/Office Workers → Click Here Creators $\rightarrow$ Click Here Power Users $\rightarrow$ <u>Click Here</u>

### **HP Comparable Models**

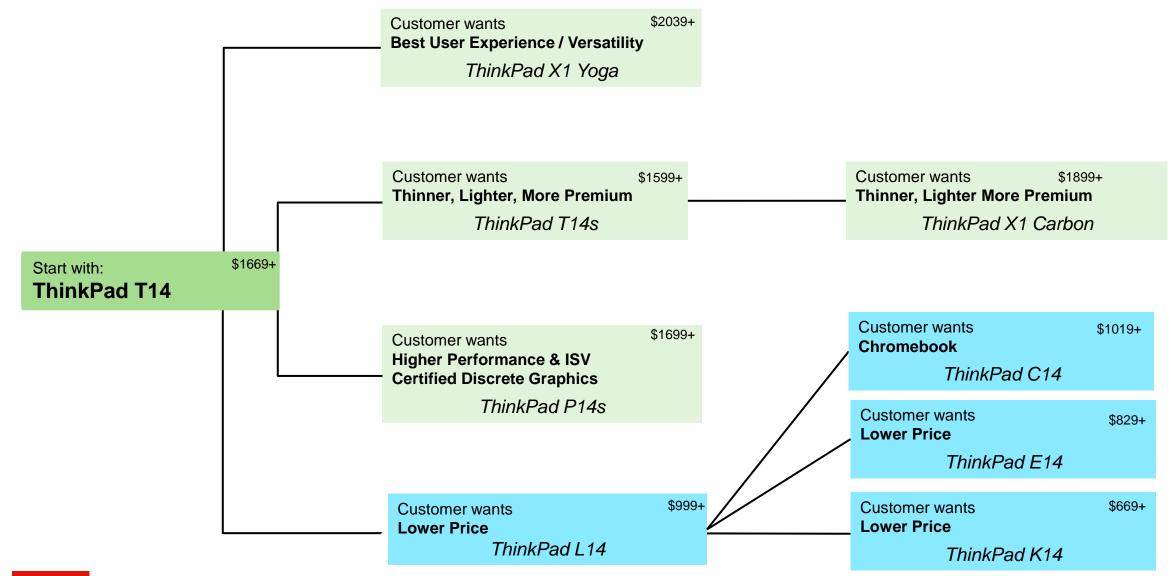


# **13" Notebook Decision Tree**



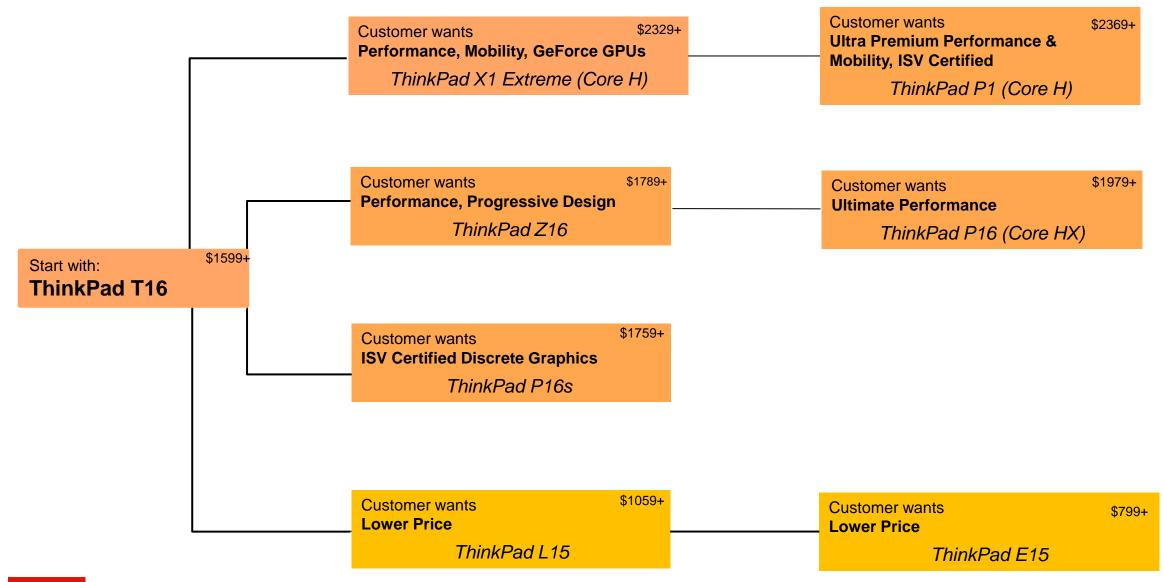


# **14" Notebook Decision Tree**



# **15"+ Notebook Decision Tree**







# **Mobile Users**



### Start with:



\$1359+

#### Start with: ThinkPad X13

- Starting at 2.62lbs and 18.1mm
- 15.5hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- <u>Click here for X13 services!</u>

### If the customer wants...

Thinner, Lighter, More Premium  $\rightarrow$  X1 Nano

Progressive Design, Premium, Light  $\rightarrow$  <u>Z13</u>

Connectivity, Slim, Productivity  $\rightarrow$  X13s

Best User Experience / Versatility → X13 Yoga

Lower Price  $\rightarrow$  <u>L13</u>



# Thinner, Lighter, More Premium:



### ThinkPad X1 Nano

\$1699+

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- Lightest ThinkPad Ever
- <u>Click here for X1 Nano services!</u>

### If the customer wants...

#### Foldable

#### ThinkPad X1 Fold 13" Display

#### \$2499+

- Starting at 2.2lbs and 11.3mm
- 10.6hrs battery life (MM18)
- Soldered memory
- World's First Foldable PC

Thinner, Lighter, More Premium Yoga

#### ThinkPad X1 Titanium

- Starting at 2.54lbs and 11.5mm
- 11.7hrs battery life (MM18)
- Soldered memory
- Thinnest ThinkPad Ever
- <u>Click here for X1 Titanium services!</u>





# **Progressive Design, Premium, Light:**





### **ThinkPad Z13**

#### \$1649+

- Starting at 2.78lbs and < 14mm thin
- 15+hrs battery life (MM18)
- 4mm x 6mm bezels- 91.6% STB
- Click here for Z13 services!



### **Connectivity, Slim, Productivity:**



\$1889+

#### ThinkPad X13s

- Starting at 2.35lbs and 13.4mm
- Up to 28hrs battery life (MM18)
- Up to 32G memory
- <u>Click here for X13s services!</u>

### If the customer wants...

#### Mobility, Performance, Work From Anywhere

ThinkPad T14s

#### \$1599+

- Starting at 2.84lbs and 16.6mm
- 15+hrs battery life (MM18)
- FHD camera, Dolby Voice, Eye Safe
- <u>Click here for T14s services!</u>





# **Best User Experience / Versatility:**

\$1259+

#### ThinkPad L13 Yoga

- Starting at 3.17lbs and 17.6mm
- 8.36hrs battery life (MM18)
- Soldered memory
- <u>Click here for L13 Yoga services!</u>





#### ThinkPad X13 Yoga

\$1519+

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- <u>Click here for X13 Yoga services!</u>



### **Lower Price:**





\$939+

#### ThinkPad L13

- Starting at 3.06lbs and 17.6mm
- 8.91hrs battery life (MM18)
- Soldered memory
- <u>Click here for L13 services!</u>

### If the customer wants...

#### Lower Priced Yoga

#### ThinkPad C13 Yoga



- Starting at 3.3lbs in Abyss blue
- 12.5hrs battery life (MM18)
- Soldered memory
- <u>Click here for C13 Yoga services!</u>

#### Lower Priced Notebook

ThinkPad K14



\$599+



- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- Click here for K14 services!



# **Hybrid Workers**

\$1899+





Start with: ThinkPad X1 Carbon

- Starting at 2.49lbs and 14.9mm
- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- <u>Click here for X1 Carbon services!</u>

If the customer wants...

Lower Price  $\rightarrow$  X1 Yoga

13" Smaller Screen / Footprint → X1 Nano

Tablet w/ Detachable Keyboard  $\rightarrow$  X12 Tablet

High Performance  $\rightarrow$  P1



# **Best User Experience / Versatility:**

\$1799+



#### ThinkPad X1 Titanium

- Starting at 2.54lbs and 11.5mm
- 11.7hrs battery life (MM18)
- Soldered memory
- Thinnest ThinkPad Ever
- <u>Click here for X1 Titanium services!</u>



#### ThinkPad Z13

#### \$1649+

- Starting at 2.78lbs and < 14mm thin
- 15+hrs battery life (MM18)
- 4mm x 6mm bezels- 91.6% STB
- Progressive design
- <u>Click here for Z13 services!</u>



# **Lower Price:**





#### Start with: ThinkPad X1 Yoga

- Starting at 3.0lbs and 14.99mm
- 16.1hrs battery life (MM18)
- Soldered memory
- <u>Click here for X1 Yoga services!</u>

\$1599+



Start with: ThinkPad T14s

- Starting at 2.83lbs and 16.1mm
- 14.5hrs battery life (MM18)
- Soldered memory
- <u>Click here for T14s services!</u>

### If the customer wants...

#### Lower Price

ThinkPad X13 Yoga

# \$1519+

\$1359+

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- <u>Click here for X13 Yoga services!</u>

#### Lower Price

➡ ThinkPad X13



- Starting at 2.7lbs and 16.5mm
- 15.5hrs battery life (MM18)
- Soldered memory
- <u>Click here for X13 services!</u>



# **13" Smaller Screen / Footprint:**



\$1699+

#### Start with: ThinkPad X1 Nano

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- Lightest ThinkPad Ever
- <u>Click here for X1 Nano services!</u>

### If the customer wants...

Go back

\$1519+

#### Lower Price

ThinkPad X13 Yoga

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- <u>Click here for X13 Yoga services!</u>





# **Tablet with Detachable Keyboard:**







### **ThinkPad X12 Detachable**

Go back

\$1499+

- Starting at 1.67bs and 8.8mm
- With keyboard 2.4lbs and 14.5mm
- 10.36hrs battery life (MM18)
- Soldered memory
- <u>Click here for X12 Detachable services!</u>



# **High Performance**





#### **ThinkPad P1**

\$2659+

- Starting at < 4lbs and <18mm
- Intel Core-H CPUs
- Up to NVIDIA RTX A5500 (16GB)
  - GeForce RTX3080Ti available
- Up to 8TB M.2 SSD storage
- 10.9hrs battery life (MM18)
- <u>Click here for P1 services!</u>

### If the customer wants...

#### Lower cost, lower-end graphics

#### ThinkPad P15v

#### \$1699+



- Starting at 4.62lbs
- Intel Core-H or AMD Ryzen-H CPUs
- 8hrs battery life (MM18)
- <u>Click here for P15v services!</u>

#### **Ultimate Performance**

### ThinkPad P16



- Starting at 6.5lbs and 30.2mm
- Intel Core-HX CPUs
- 9hrs battery life (MM18)





# **Admin/Office Workers**



### Start with: ThinkPad T14

• Starting at 3.23lbs and 17.9mm

\$1669+

- 10.7hrs battery life (MM18)
- One soldered + One DIMM Socket
- <u>Click here for T14 services!</u>

### If the customer wants...

Best User Experience / Versatility  $\rightarrow$  X1 Yoga

Higher Performance & ISV Certified Discrete Graphics  $\rightarrow$  <u>P14s</u>

Thinner, Lighter, More Premium  $\rightarrow$  <u>T14s</u>

Lower Price  $\rightarrow$  <u>L14</u>

Productivity, Performance, Mobility  $\rightarrow$  <u>T16</u>





# **Best User Experience / Versatility:**





#### ThinkPad X1 Yoga

\$2039+

- Starting at 3.0lbs and 14.99mm
- 16.1hrs battery life (MM18)
- Soldered memory
- <u>Click here for X1 Yoga services!</u>



#### ThinkPad Z16

\$1789+

- Starting at 2.49lbs and 14.9mm
- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Click here for Z16 services!



# Higher Performance & ISV Certified Discrete Graphics:







### **ThinkPad P14s**

#### \$1879+

- Starting at 3.24lbs and 17.9mm
- 10.96hrs battery life (MM18)
- One soldered + One DIMM Socket
- <u>Click here for P14s services!</u>



# Thinner, Lighter, More Premium:



#### ThinkPad T14s

\$1599+

- Starting at 2.83lbs and 16.1mm
- 14.5hrs battery life (MM18)
- Soldered memory
- <u>Click here for T14s services!</u>



### ThinkPad X1 Carbon

#### \$1899+

- Starting at 2.49lbs and 14.9mm
- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Lowest Weight
- <u>Click here for X1 Carbon services!</u>





# **Lower Price:**



### ThinkPad L14

\$999+

- Starting at 3.49lbs and 19.1mm
- 7.92hrs battery life (MM18)
- Two DIMM Sockets (one in use)
- <u>Click here for L14 services!</u>

### If the customer wants...

#### Larger Screen Size

### ThinkPad E15



- Starting at 3.92lbs and 18.9mm
- 16:9 aspect ratio
- One DIMM slot
- Click here for E15 services!

#### Lower Price

ThinkPad K14

#### \$669+

\$799+



- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- Click here for K14 services!



# **Productivity, Performance, Mobility:**





### **ThinkPad T16**

\$1529+

- Starting at 3.61lbs and 20mm
- 52.5Whr or 86Whr
- Up to 48 GB DDR4 memory
- <u>Click here for T16 services!</u>









### Start with: ThinkPad Z16

• Starting at 2.49lbs and 14.9mm

\$1999+

- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Click here for Z16 services!

### If the customer wants...

Powerful Performance → X1 Extreme

Siler / Metal ID / No TrackPoint  $\rightarrow$  T15p

13" Smaller Screen / Footprint → X1 Nano

Lower Price  $\rightarrow$  <u>C14</u>



# **Powerful Performance:**



### **ThinkPad P1**

\$2329+

- Starting at <4lbs and <18mm
- Intel Core-H CPUs
- Up to NVIDIA RTX A5500 (16GB)
- Up to 64GB DDR5 RAM
  - Up to 8TB M.2 SSD storage (PCIe 4)
- 10.9hrs battery life (MM18)
- Click here for P1 services!



### **ThinkPad X1 Extreme**

\$2389+

- Starting at <4lbs and <18mm
- Intel Core-H CPUs
- More GeForce GPU options
- Up to 64GB DDR5 RAM
  - Up to 8TB M.2 SSD storage (PCIe 4)
- 10.9hrs battery life (MM18)
- Click here for X1 Extreme services!



# Silver / Metal ID / No TrackPoint:



\$1699+

#### **ThinkPad P14s**

Lenovo

- Starting at 2.73lbs and 17.9mm •
- 9.1hrs battery life (MM18) ٠
- Up to 48GB DDR4 RAM •
- Up to 2TB M.2 SSD storage (PCIe 4) ٠
- **Click here for P14s services!** •

### If the customer wants...

#### Larger Screen Size

#### ThinkPad P16s



\$1,759+

\$1979+

Go back

- Starting at 3.7lbs and 14.99mm
- 8.4hrs battery life (MM18)
- Soldered memory •
- **Click here for P16s services!**

#### **Ultimate Performance**



#### **ThinkPad P16**

- Starting at 6.5lbs and 31.45mm
- 9hrs battery life (MM18) •
- Up to 128GB DDR5 RAM
- Up to 8TB M.2 SSD storage







# 13" Smaller Screen / Footprint :



### ThinkPad X1 Nano

\$1699+

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- Lightest ThinkPad Ever
- <u>Click here for X1 Nano services!</u>

### If the customer wants...

#### Long Battery Life

ThinkPad X13

- \$1359+
- Starting at 2.62lbs and 18.1mm
- 15.5hrs battery life (MM18)
- Soldered memory
- Click here for X13 services!







### **Lower Price:**



\$669+



### **ThinkPad C14**

\$1019+

- Starting at 3.44lbs and 19.83mm
- Abyss Blue
- 11.4hr battery life
- <u>Click here for C14 services!</u>



### **ThinkPad K14**

- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- <u>Click here for K14 services!</u>



# **Power Users**







### Start with: ThinkPad Z16

\$1789+

#### • Starting at 2.49lbs and 14.9mm

- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Click here for Z16 services!

### If the customer wants...

Smaller Screen Size, Mobility  $\rightarrow P14s$ 

### Thinner, Lighter, Premium $\rightarrow$ X1 Titanium



# **Powerful Performance:**

\$2389+



### **ThinkPad X1 Extreme**

- Starting at <4lbs and <18mm
- 90Wh battery
- Up to 64GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- <u>Click here for X1 Extreme services!</u>

### If the customer wants...

#### Mobile Performance

### ThinkPad P1



Go back

- Starting at < 4lbs and <18mm
- 90Wh battery
- Up to 64GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- Click here for P1 services!

### **Ultimate Performance**



#### \$1979+

\$2329+

- Starting at 6.5lbs and 31.45mm
- 9hrs battery life (MM18)
- Up to 128GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- Click here for P16 services!





# **Smaller Screen Size, Mobility:**



### ThinkPad P14s

- Starting at 2.73lbs and 17.9mm
- 9.1hrs battery life (MM18)
- Intel Core P28 CPUs
- NVIDIA T550 GPU or Intel Iris Xe (integrated)

\$1699+

- Up to 48GB RAM: One soldered + One DIMM
- Up to 2TB M.2 SSD storage (PCIe 4)
- Click here for P14s services!



### ThinkPad Z13

#### \$1649+

Go back

- Starting at 2.78lbs and < 14mm thin
- 15+hrs battery life (MM18)
- 4mm x 6mm bezels- 91.6% STB
- Click here for Z13 services!



# Thinner, Lighter, Premium:

\$1799+



### ThinkPad X1 Titanium G1

- Starting at 2.54lbs and 11.5mm
- 11.7hrs battery life (MM18)
- Soldered memory
- Thinnest ThinkPad Ever
- <u>Click here for X1 Titanium services!</u>

### If the customer wants...

### **Powerful Processor**



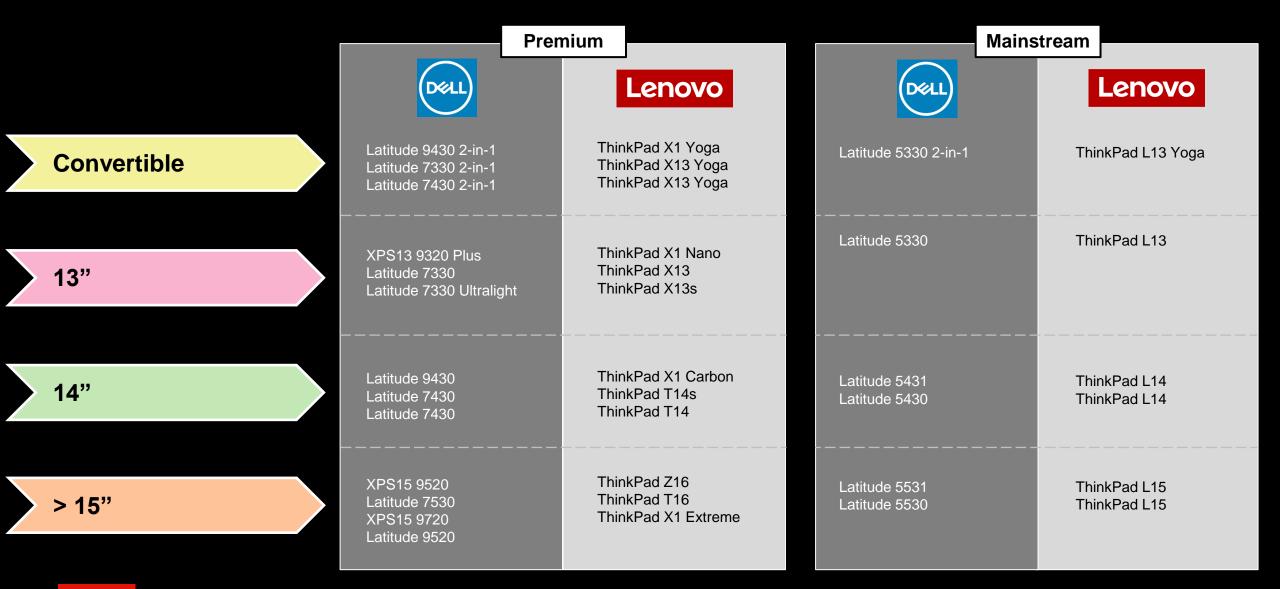
- Starting at 3.7lbs and 15.95mm
- 8.4hrs battery (MM18; larger 86Wh battery available)

Go back

- Up to 48GB DDR4 RAM
- <u>Click here for P16s services!</u>



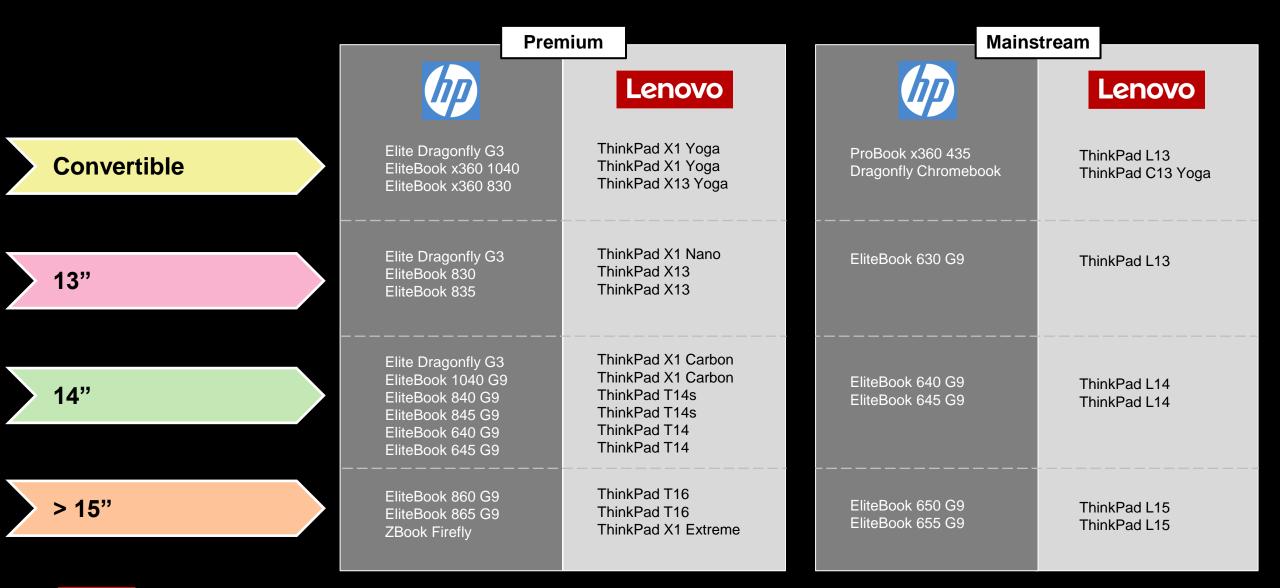
### **Dell to Lenovo Enterprise Comparison Grid**



Go back

### **HP to Lenovo Enterprise Comparison Grid**



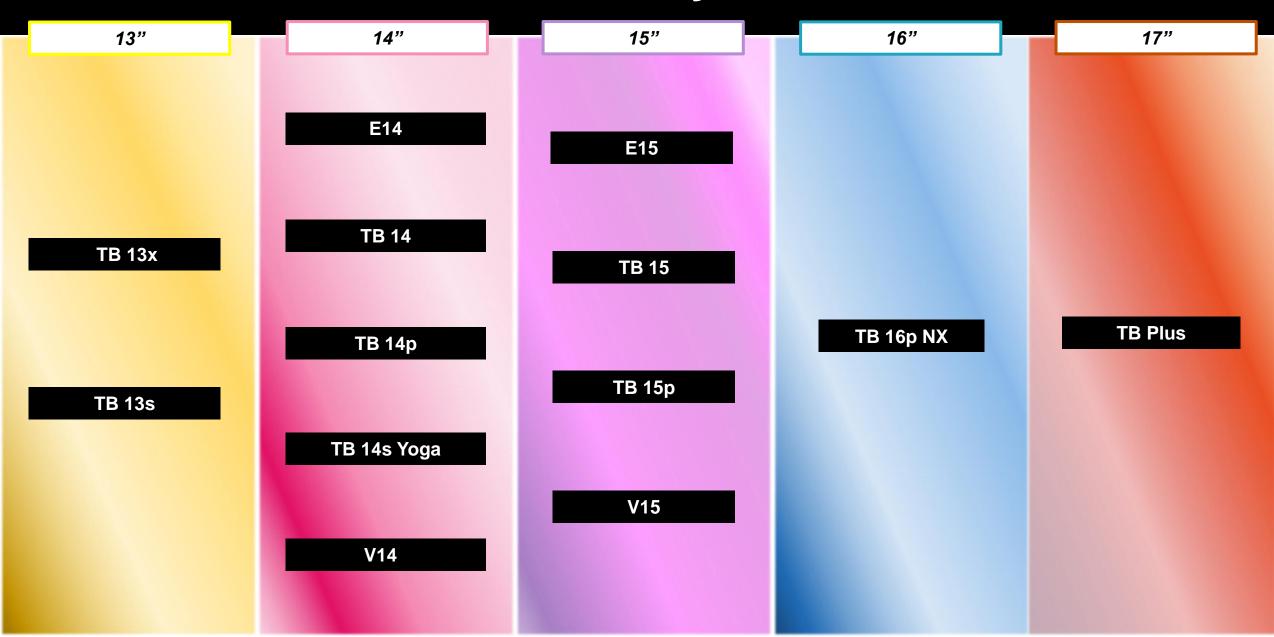




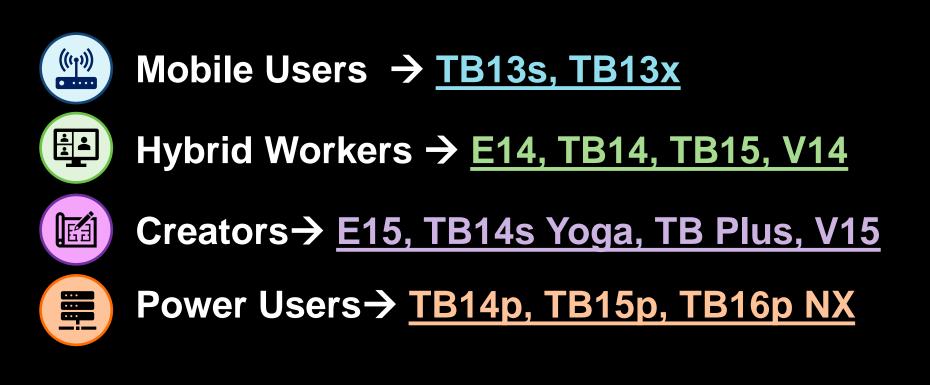
# SMB NOTEBOOK

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### **SMB Notebooks by Screen Size**



### **SMB Customer Personas**



**Dell Comparable Models** 

HP Comparable Models

# **Mobile Users**



### ThinkBook 13s

\$919+

- Starting at 2.71lbs and 14.9mm
- 10.9hrs battery life (MM18)
- Soldered memory
- <u>Click here for ThinkBook 13s services!</u>



### ThinkBook 13x

#### \$1199+

- Starting at 2.65lbs and 12.9mm
- 11.4hrs battery life (MM18)
- Soldered memory
- <u>Click here for ThinkBook 13x services!</u>





### Go back

# **Hybrid Workers**



#### ThinkPad E14

- Starting at 3.51lbs and 17.9mm
- 45Wh and 57Wh battery options
- Up to 32GB memory
- Click here for E14 services!



ThinkBook 14

\$799+

- Starting at 3.09lbs and 17.9mm
- 8.0hrs battery life (MM18)
- One soldered + One DIMM Socket
- Click here for ThinkBook 14 services!



\$719+

### ThinkBook 15

- Starting at 3.75lbs and 18.9mm
- 8.0hrs battery life (MM18)
- Soldered memory + One DIMM Socket
- <u>Click here for ThinkBook 15 services!</u>



#### Lenovo V14

#### \$599+

- Starting at 3.3lbs and 19.9mm
- 38Wh and 45Wh battery options
- Up to 16GB memory
- Click here for V14 services!



\$949+

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# Creators

\$1019+





### ThinkPad E15

- Starting at 3.75lbs and 18.9mm
- 45Wh and 57Wh battery options
- Up to 40GB memory
- Click here for E15 services!



- ThinkBook 14s Yoga
  - Starting at 3.3lbs and 16.9mm
  - 8.4hrs battery life (MM18)
- One Soldered + One DIMM Socket
  - Click here for ThinkBook 14s
    Yoga services!



\$1224+

#### ThinkBook Plus

- Starting at 4.4lbs and 17.95mm
- 6.5hrs battery life (MM18)
- 17" touch display w/ 8" mini display
- <u>Click here for ThinkBook Plus</u>
   <u>services!</u>



#### Lenovo V15

\$599+

- Starting at 3.74lbs and 19.9mm
- 38Wh and 45Wh battery options
- Up to 16GB memory
- Click here for V15 services!



\$799+

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# **Power Users**



### ThinkBook 14p

- Starting at 1.67bs and 8.8mm
- With keyboard 2.4lbs and 14.5mm
- 10.36hrs battery life (MM18)
- Soldered memory
- Click here for ThinkBook 14p services!



### **ThinkBook 15p**

- Starting at 4.19lbs and 19.9mm
- 7.4hrs battery life (MM18)
- Two DIMM Sockets (# in use varies by config)
- <u>Click here for ThinkBook 15p services!</u>



### ThinkBook 16p NX

- Starting at 4.18lbs and 17.7mm
- 7.5hrs battery life (MM18)
- Dual drive (SSD + SSD)
- Click here for ThinkBook 16p services!



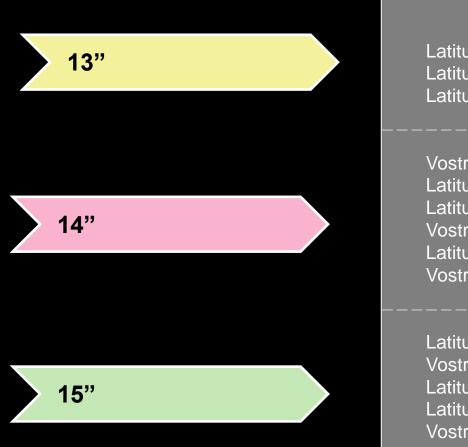
Go back



\$1499+



### **Dell to Lenovo SMB Comparison Grid**





Latitude 9330 Latitude 7330 2 in 1 Latitude 5330

Vostro 5410 Latitude 5431 Latitude 3420 Vostro 5402 Latitude 5430 Vostro 3400

Latitude 7530 Vostro 7510 Latitude 5530 Latitude 3520 Vostro 3510

### Lenovo

ThinkBook 13x ThinkBook Plus ThinkBook 13s

ThinkBook 14s Yoga ThinkBook 14p ThinkPad E14 ThinkBook 14 Lenovo V14

ThinkBook 16P ThinkBook 15P ThinkPad E15 Lenovo V15

### **HP to Lenovo SMB Comparison Grid**





EliteBook x360 1030 Gen 8 EliteBook 835 Gen 9 ProBook 635/Aero Gen 8

ProBook 640 G9 EliteBook 640 Gen 9 EliteBook 645 Gen 9 ProBook 440 Gen 9 ProBook 445 Gen 9 HP 240 Gen 8

EliteBook 860 Gen 9 ProBook 650 Gen 9 EliteBook 655 Gen 9 ProBook 450 Gen 9 ProBook 455 Gen 9 HP 250 Gen 8

### Lenovo

ThinkBook 13x ThinkBook Plus ThinkBook 13s

ThinkBook 14s Yoga ThinkBook 14p ThinkPad E14 ThinkBook 14 Lenovo V14

ThinkBook 16P ThinkBook 15P ThinkPad E15 ThinkBook 15 Lenovo V15

13"

14"

15"



# Notebook Services & Software



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# **Notebook Services & Software:**

### **Premium Notebook Services by Product**

### **SMB Notebook Services by Product**

### **Software Vendors**

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## ThinkPad X1 Carbon SSG

**Base Warranty Upgrade (from 3yr Depot)** 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

**Premier Support (from 3yr Depot)** 

3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5vr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr MAX coverage







# ThinkPad X1 Yoga SSG

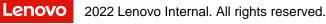
Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr MAX coverage





# ThinkPad X1 Nano SSG



Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

For additional Services visit Lenovo



# ThinkPad X1 Titanium SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot) 3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3 yr. MAX coverage

For additional Services visit Lenovo



SmartFind

# ThinkPad X1 Extreme SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Keep Your Drive(from 3yr Depot)

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage



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# ThinkPad Z13 SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

**Premier Support (from 3yr Depot)** 3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11



# ThinkPad Z16 SSG



### **Base Warranty Upgrade (from 3yr Depot)**

4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

### **Premier Support (from 3yr Depot)**

3yr Premier (5WS0T36160) List Price \$129 4yr Premier (5WS0T36132) List Price \$219 5yr Premier (5WS0T36119) List Price \$349 \*Premier Support includes upgrade to Onsite

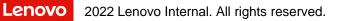
Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr MAX coverage







# ThinkPad X13 SSG



Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

### Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3 yr. MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

For additional Services visit Lenovo



# ThinkPad X13s SSG



**Base Warranty Upgrade (from 3yr Depot)** 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199

**Premier Support Courier (from 3yr Depot)** 3yr Premier Courier (5WS1J63364) List Price \$79 4yr Premier Courier (5WS1J63363) List Price \$159 5yr Premier Courier (5WS1J63362) List Price \$269 \*Courier Service only (no Onsite)

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

For additional Services visit Lenovo



# ThinkPad X13 Yoga SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0E97247) List Price \$89 5yr Depot (5WS0E97207) List Price \$219 3yr Onsite (5WS0E97271) List Price \$79 4yr Onsite (5WS0E97146) List Price \$149 5yr Onsite (5WS0E97394) List Price \$259

### Premier Support (from 3yr Depot)

3yr Premier Support (5WS0T36160)List Price \$1294yr Premier Support (5WS0T36132)List Price \$2195yr Premier Support (5WS0T36119)List Price \$349\*Premier Support includes upgrade to Onsite

### Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5WS0F15922) List Price \$18 4yr KYD (5WS0F17636) List Price \$23 5yr KYD (5PS0K18170) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0F15923) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

### CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

For additional Services visit



# ThinkPad X12 Detachable SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152)List Price \$1194yr Premier (5WS0T36185)List Price \$1995yr Premier (5WS0T36204)List Price \$329\*Premier Support includes upgrade to Onsite

### Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage





# **ThinkPad T14 SSG**

### **Base Warranty Upgrade (from 3yr Depot)**

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### **Premier Support (from 3yr Depot)**

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179

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\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3 yr MAX coverage

### CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

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# ThinkPad T14s SSG

### Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

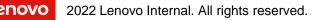
3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

#### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage







# ThinkPad T16 SSG



### **Base Warranty Upgrade (from 3yr Depot)**

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage





# **ThinkPad L13 SSG**



Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)3yr Premier Support (5WS0T36152)4yr Premier Support (5WS0T36185)List Price \$1995yr Premier Support (5WS0T36204)List Price \$329

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0F15928) List Price \$129 4yr ADP (5PS0F17633) List Price \$199 5yr ADP (5PS0K18166) List Price \$219 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11



# ThinkPad L13 Yoga SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier Support (5WS0T36152) List Price \$119 4yr Premier Support (5WS0T36185) List Price \$199 5yr Premier Support (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

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# ThinkPad L14 SSG



### Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage

### CO2 Offset (from 3yr Depot) 1 Ton CO2 Offset (5WS0Z74929) List Price \$11

For additional Services visit Lenovo



# ThinkPad L15 SSG

### **Base Warranty Upgrade (from 3yr Depot)**

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

### Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr MAX coverage





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# ThinkPad C13 Yoga SSG

Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A14073) List Price \$49 3yr Depot (5WS0A14081) List Price \$99 4yr Depot (5WS0A14096) List Price \$179 5yr Depot (5WS0A14008) List Price \$199 1yr Onsite (5WS0A14072) List Price \$19 2yr Onsite (5WS0A14078) List Price \$79 3yr Onsite (5WS0A14086) List Price \$139 4yr Onsite (5WS0A14093) List Price \$249 5yr Onsite (5WS0A14083) List Price \$389

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36195) List Price \$35 2yr Premier Support (5WS0T36182) List Price \$109 3yr Premier Support (5WS0T36154) List Price \$199 4yr Premier Support (5WS0T36177) List Price \$319 5yr Premier Support (5WS0T36170) List Price \$479 \*Premier Support includes upgrade to Onsite

CO2 Offset (from 3yr Depot) 1/2 Ton CO2 Offset (5WS0Z74930) List Price \$6 Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0K18191) List Price \$39 2yr ADP (5PS0K18188) List Price \$79 3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 \*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot) 1yr KYD (5PS0K18192) List Price \$6 2yr KYD (5PS0K18199) List Price \$12 3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

For additional Services visit Lenovo



## ThinkPad C14 SSG

**Base Warranty Upgrade (from 3yr Depot)** 4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199 3yr Onsite (5WS0A23006) List Price \$69 4yr Onsite (5WS0A22852) List Price \$129 5yr Onsite (5WS0A23078) List Price \$239

#### **Premier Support (from 3yr Depot)**

3yr Premier (5WS0T36152) List Price \$119 4yr Premier (5WS0T36185) List Price \$199 5yr Premier (5WS0T36204) List Price \$329 \*Premier Support includes upgrade to Onsite

#### Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179

\*Base Warranty and ADP term length must match



#### Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 \*Base Warranty and KYD term length must match

#### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0A23013) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage







### ThinkPad K14 SSG



Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A23781) List Price \$39 3yr Depot (5WS0A23813) List Price \$69 4yr Depot (5WS0A23756) List Price \$119 5yr Depot (5WS0A23756) List Price \$169 1yr Onsite (5WS0A23748) List Price \$19 2yr Onsite (5WS0A23747) List Price \$49 3yr Onsite (5WS0A23681) List Price \$89 4yr Onsite (5WS0A23281) List Price \$139 5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35 2yr Premier Support (5WS0T36187) List Price \$79 3yr Premier Support (5WS0T36151) List Price \$139 4yr Premier Support (5WS0T36121) List Price \$209 5yr Premier Support (5WS0T36181) List Price \$279 \*Premier Support includes upgrade to Onsite Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0L30072) List Price \$39 2yr ADP (5PS0L30068) List Price \$69 3yr ADP (5PS0L30075) List Price \$99 4yr ADP (5PS0L30070) List Price \$139 5yr ADP (5PS0K27092) List Price \$189 \*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot) 1yr KYD (5WS0L13021) List Price \$6 2yr KYD (5PS0L13020) List Price \$12 3yr KYD (5PS0L13019) List Price \$18 4yr KYD (5PS0L13023) List Price \$24 5yr KYD (5PS0K27099) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0L01988) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

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### ThinkPad P1 SSG



Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS0V07086) List Price \$89 5yr Depot (5WS0V07063) List Price \$219 3yr Onsite (5WS0V07088) List Price \$79 4yr Onsite (5WS0V07100) List Price \$149 5yr Onsite (5WS0V07051) List Price \$259

#### Premier Support (from 3yr Depot)

3yr Premier (5WS0V07092) List Price \$129 4yr Premier (5WS0V07067) List Price \$219 5yr Premier (5WS0V07061) List Price \$349 \*Premier Support includes upgrade to Onsite

#### Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0V07049) List Price \$129 4yr ADP (5PS0V07113) List Price \$199 5yr ADP (5PS0V07056) List Price \$219

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS0V07097) List Price \$18 4yr KYD (5PS0V07106) List Price \$23 5yr KYD (5PS0V07084) List Price \$30 \*Base Warranty and KYD term length must match

### Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS0V07085) List Price \$40

\*Sealed Battery has a 3yr MAX coverage





### ThinkPad P14s SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS1H31789) List Price \$79 5yr Depot (5WS1H31793) List Price \$199 3yr Onsite (5WS1H31754) List Price \$69 4yr Onsite (5WS1H31719) List Price \$129 5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119 4yr Premier (5WS1H31769) List Price \$199 5yr Premier (5WS1H31791) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS1H31737) List Price \$109 4yr ADP (5PS1H31762) List Price \$149 5yr ADP (5PS1H31752) List Price \$179 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS1H31776) List Price \$18 4yr KYD (5PS1H31761) List Price \$23 5yr KYD (5PS1H31796) List Price \$30 \*Base Warranty and KYD term length must match

**Sealed Battery Replacement (from 3yr Depot)** 3yr SBY Replacement (5WS1H31713) List Price \$40 \*Sealed Battery has a 3yr MAX coverage



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### ThinkPad P15v SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS1H31789) List Price \$79 5yr Depot (5WS1H31793) List Price \$199 3yr Onsite (5WS1H31754) List Price \$69 4yr Onsite (5WS1H31719) List Price \$129 5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119 4yr Premier (5WS1H31769) List Price \$199 5yr Premier (5WS1H31791) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS1H31737) List Price \$109 4yr ADP (5PS1H31762) List Price \$149 5yr ADP (5PS1H31752) List Price \$179

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS1H31776) List Price \$18 4yr KYD (5PS1H31761) List Price \$23 5yr KYD (5PS1H31796) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS1H31713) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage





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### **ThinkPad P16s SSG**

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS1H31789) List Price \$79 5yr Depot (5WS1H31793) List Price \$199 3yr Onsite (5WS1H31754) List Price \$69 4yr Onsite (5WS1H31719) List Price \$129 5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot) 3yr Premier (5WS1H31725) List Price \$119 4yr Premier (5WS1H31769) List Price \$199 5yr Premier (5WS1H31791) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS1H31737) List Price \$109 4yr ADP (5PS1H31762) List Price \$149 5yr ADP (5PS1H31752) List Price \$179 \*Base Warranty and ADP term length must match Keep Your Drive(from 3yr Depot) 3yr KYD (5PS1H31776) List Price \$18 4yr KYD (5PS1H31761) List Price \$23 5yr KYD (5PS1H31796) List Price \$30 \*Base Warranty and KYD term length must match

**Sealed Battery Replacement (from 3yr Depot)** 3yr SBY Replacement (5WS1H31713) List Price \$40 \*Sealed Battery has a 3yr MAX coverage





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## ThinkPad T15p SSG

Base Warranty Upgrade (from 3yr Depot) 4yr Depot (5WS1H31789) List Price \$79 5yr Depot (5WS1H31793) List Price \$199 3yr Onsite (5WS1H31754) List Price \$69 4yr Onsite (5WS1H31719) List Price \$129 5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119 4yr Premier (5WS1H31769) List Price \$199 5yr Premier (5WS1H31791) List Price \$329 \*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot) 3yr ADP (5PS1H31737) List Price \$109 4yr ADP (5PS1H31762) List Price \$149 5yr ADP (5PS1H31752) List Price \$179

\*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot) 3yr KYD (5PS1H31776) List Price \$18 4yr KYD (5PS1H31761) List Price \$23 5yr KYD (5PS1H31796) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot) 3yr SBY Replacement (5WS1H31713) List Price \$40

\*Sealed Battery has a 3yr. MAX coverage

#### CO2 Offset (from 3yr Depot) 2 Ton CO2 Offset (5WS1C41957) List Price \$23



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# ThinkBook 13s & 13x SSG

Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A23781) List Price \$39 3yr Depot (5WS0A23813) List Price \$69 4yr Depot (5WS0A23756) List Price \$119 5yr Depot (5WS0E84879) List Price \$169 1yr Onsite (5WS0A23748) List Price \$19 2yr Onsite (5WS0A23747) List Price \$49 3yr Onsite (5WS0A23681) List Price \$89 4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35 2yr Premier Support (5WS0T36187) List Price \$79 3yr Premier Support (5WS0T36151) List Price \$139 4yr Premier Support (5WS0T36121) List Price \$209 5yr Premier Support (5WS0T36181) List Price \$279 \*Premier Support includes upgrade to Onsite Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0L30072) List Price \$39 2yr ADP (5PS0L30068) List Price \$69 3yr ADP (5PS0L30075) List Price \$99 4yr ADP (5PS0L30070) List Price \$139 5yr ADP (5PS0K27092) List Price \$189 \*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot) 1yr KYD (5WS0L13021) List Price \$6 2yr KYD (5PS0L13020) List Price \$12 3yr KYD (5PS0L13019) List Price \$18 4yr KYD (5PS0L13023) List Price \$24 5yr KYD (5PS0K27099) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0L01988) List Price \$40 \*Sealed Battery has a 3 yr. MAX coverage



### ThinkPad E14 & ThinkBook 14/15 - SSG

Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A23781) List Price \$39 3yr Depot (5WS0A23813) List Price \$69 4yr Depot (5WS0A23756) List Price \$119 5yr Depot (5WS0A23756) List Price \$169 1yr Onsite (5WS0A23748) List Price \$19 2yr Onsite (5WS0A23747) List Price \$19 3yr Onsite (5WS0A23681) List Price \$49 4yr Onsite (5WS0A23281) List Price \$139 5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35 2yr Premier Support (5WS0T36187) List Price \$79 3yr Premier Support (5WS0T36151) List Price \$139 4yr Premier Support (5WS0T36121) List Price \$209 5yr Premier Support (5WS0T36181) List Price \$279 \*Premier Support includes upgrade to Onsite Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0L30072) List Price \$39 2yr ADP (5PS0L30068) List Price \$69 3yr ADP (5PS0L30075) List Price \$99 4yr ADP (5PS0L30070) List Price \$139 5yr ADP (5PS0K27092) List Price \$189 \*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot) 1yr KYD (5WS0L13021) List Price \$6 2yr KYD (5PS0L13020) List Price \$12 3yr KYD (5PS0L13019) List Price \$18 4yr KYD (5PS0L13023) List Price \$24 5yr KYD (5PS0K27099) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0L01988) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

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### ThinkPad E15, ThinkBook 14s Yoga & TB+

Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A23781) List Price \$39 3yr Depot (5WS0A23813) List Price \$69 4yr Depot (5WS0A23756) List Price \$119 5yr Depot (5WS0A23756) List Price \$169 1yr Onsite (5WS0A23748) List Price \$19 2yr Onsite (5WS0A23747) List Price \$19 3yr Onsite (5WS0A23681) List Price \$49 4yr Onsite (5WS0A23281) List Price \$139 5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35 2yr Premier Support (5WS0T36187) List Price \$79 3yr Premier Support (5WS0T36151) List Price \$139 4yr Premier Support (5WS0T36121) List Price \$209 5yr Premier Support (5WS0T36181) List Price \$279 \*Premier Support includes upgrade to Onsite Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0L30072) List Price \$39 2yr ADP (5PS0L30068) List Price \$69 3yr ADP (5PS0L30075) List Price \$99 4yr ADP (5PS0L30070) List Price \$139 5yr ADP (5PS0K27092) List Price \$189 \*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot) 1yr KYD (5WS0L13021) List Price \$6 2yr KYD (5PS0L13020) List Price \$12 3yr KYD (5PS0L13019) List Price \$18 4yr KYD (5PS0L13023) List Price \$24 5yr KYD (5PS0K27099) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0L01988) List Price \$40 \*Sealed Battery has a 3 yr. MAX coverage



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### Lenovo V14 SSG

Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0Q81880) List Price \$49 3yr Depot (5WS0Q81869) List Price \$69 4yr Depot (5WS0V13679) List Price \$89 1yr Onsite (5WS0Q81885) List Price \$29 2yr Onsite (5WS0Q81866) List Price \$59 3yr Onsite (5WS0Q81865) List Price \$89 4yr Onsite (5WS0R11498) List Price \$119

Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0Q81870) List Price \$39 2yr ADP (5PS0Q81871) List Price \$69 3yr ADP (5PS0Q81868) List Price \$99 4yr ADP (5PS0T02652) List Price \$120 \*Base Warranty and ADP term length must match

Premium Care (from 1yr Depot) 1yr Premier Care (5WS0U55747) List Price \$39 2yr Premier Care (5WS0U55750) List Price \$76 3yr Premier Care (5WS0U55751) List Price \$120 4yr Premier Care (5WS0W28636) List Price \$164

\*Premium Care includes upgrade to Onsite

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0T25854) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

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### Lenovo V15 SSG

### Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0Q81880) List Price \$49 3yr Depot (5WS0Q81869) List Price \$69 4yr Depot (5WS0V13679) List Price \$89 1yr Onsite (5WS0Q81885) List Price \$29 2yr Onsite (5WS0Q81866) List Price \$59 3yr Onsite (5WS0Q81865) List Price \$89 4yr Onsite (5WS0R11498) List Price \$119

Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0Q81870) List Price \$39 2yr ADP (5PS0Q81871) List Price \$69 3yr ADP (5PS0Q81868) List Price \$99 4yr ADP (5PS0T02652) List Price \$120 \*Base Warranty and ADP term length must match

#### Premium Care (from 1yr Depot)

1yr Premier Care (5WS0U55747) List Price \$39 2yr Premier Care (5WS0U55750) List Price \$76 3yr Premier Care (5WS0U55751) List Price \$120 4yr Premier Care (5WS0W28636) List Price \$164 \*Premium Care includes upgrade to Onsite

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0T25854) List Price \$40 \*Sealed Battery has a 3yr. MAX coverage

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### ThinkBook 14p / 15p / 16p - SSG



Base Warranty Upgrade (from 1yr Depot) 2yr Depot (5WS0A23781) List Price \$39 3yr Depot (5WS0A23813) List Price \$69 4yr Depot (5WS0A23756) List Price \$119 5yr Depot (5WS0A23756) List Price \$169 1yr Onsite (5WS0A23748) List Price \$19 2yr Onsite (5WS0A23747) List Price \$49 3yr Onsite (5WS0A23681) List Price \$49 4yr Onsite (5WS0A23281) List Price \$139 5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35 2yr Premier Support (5WS0T36187) List Price \$79 3yr Premier Support (5WS0T36151) List Price \$139 4yr Premier Support (5WS0T36121) List Price \$209 5yr Premier Support (5WS0T36181) List Price \$279 \*Premier Support includes upgrade to Onsite Accidental Damage Protection (from 1yr Depot) 1yr ADP (5PS0L30072) List Price \$39 2yr ADP (5PS0L30068) List Price \$69 3yr ADP (5PS0L30075) List Price \$99 4yr ADP (5PS0L30070) List Price \$139 5yr ADP (5PS0K27092) List Price \$189 \*Base Warranty and ADP term length must match

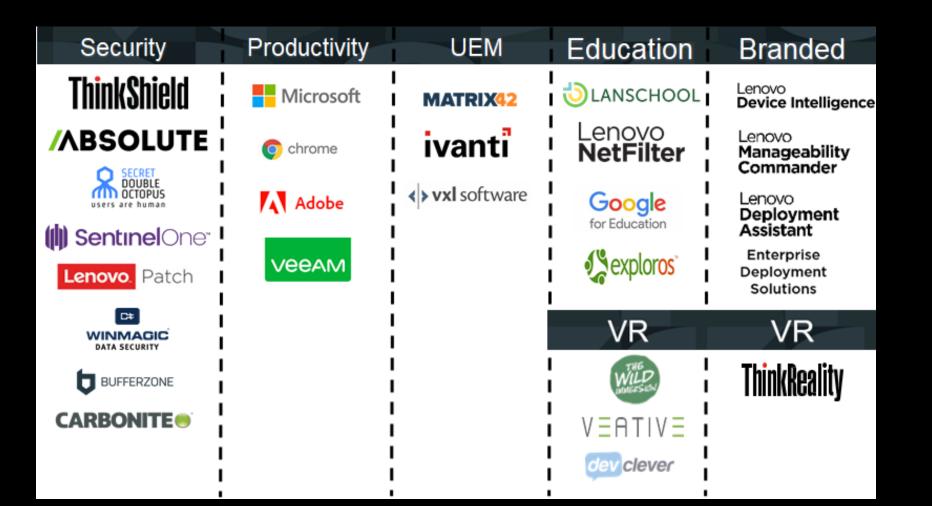
Keep Your Drive(from 1yr Depot) 1yr KYD (5WS0L13021) List Price \$6 2yr KYD (5PS0L13020) List Price \$12 3yr KYD (5PS0L13019) List Price \$18 4yr KYD (5PS0L13023) List Price \$24 5yr KYD (5PS0K27099) List Price \$30 \*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot) 3yr SBY Replacement (5WS0L01988) List Price \$40 \*Sealed Battery has a 3 yr. MAX coverage



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# **Software Vendors**



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For Software P/Ns visit





# DESKTOP/ VORKSTATION

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# Click Here for Desktop

# Click Here for Workstation

Thirtstation

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# Lenovo Commercial Desktop

ThinkCentre Roadmap

**ThinkCentre Cheat sheet** 

### Start with Form Factor

Tiny Form Factor  $\rightarrow$  <u>Click Here</u>

Small Form Factor → <u>Click Here</u>

Tower Form Factor  $\rightarrow$  <u>Click Here</u>

All in One  $\rightarrow$  <u>Click Here</u>

Tiny in One  $\rightarrow$  <u>Click Here</u>

Thin Client → <u>Click Here</u>

### Start with User Persona

Mobile/Hybrid Users → <u>Click Here</u>

Office Workers/SMB  $\rightarrow$  <u>Click Here</u>

Power Users  $\rightarrow$  <u>Click Here</u>

 $\mathsf{OEM} \rightarrow \underline{\mathsf{Click Here}}$ 

Edge- Embedded/Fanless → Click Here

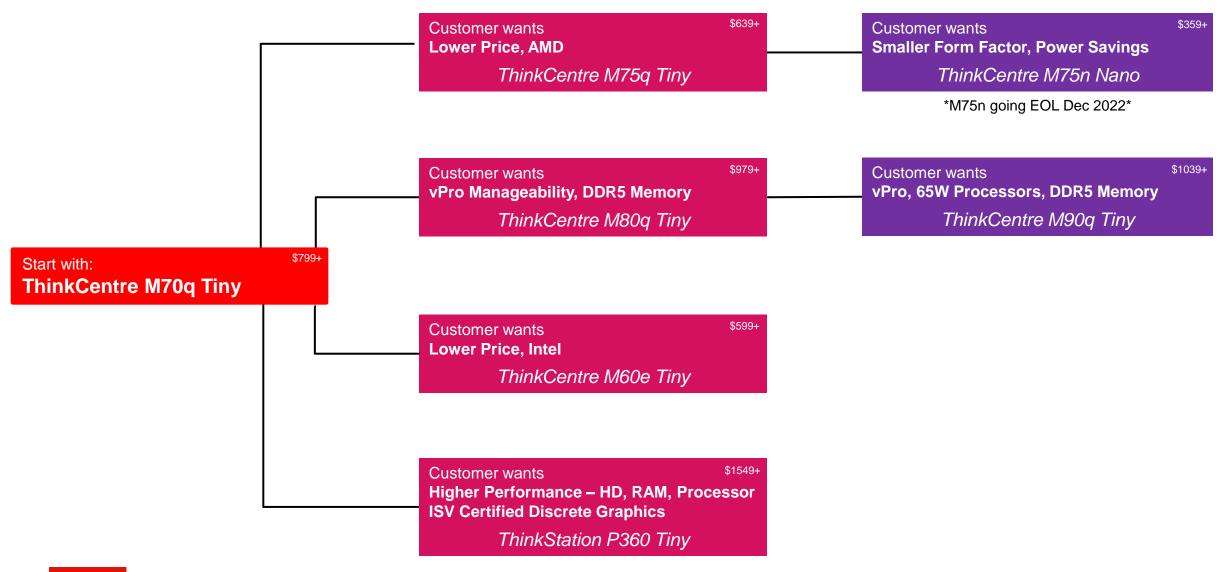
Edge- High CPU/GPU Workload → Click Here

#### **Dell Comparable Models**

HP Comparable Models

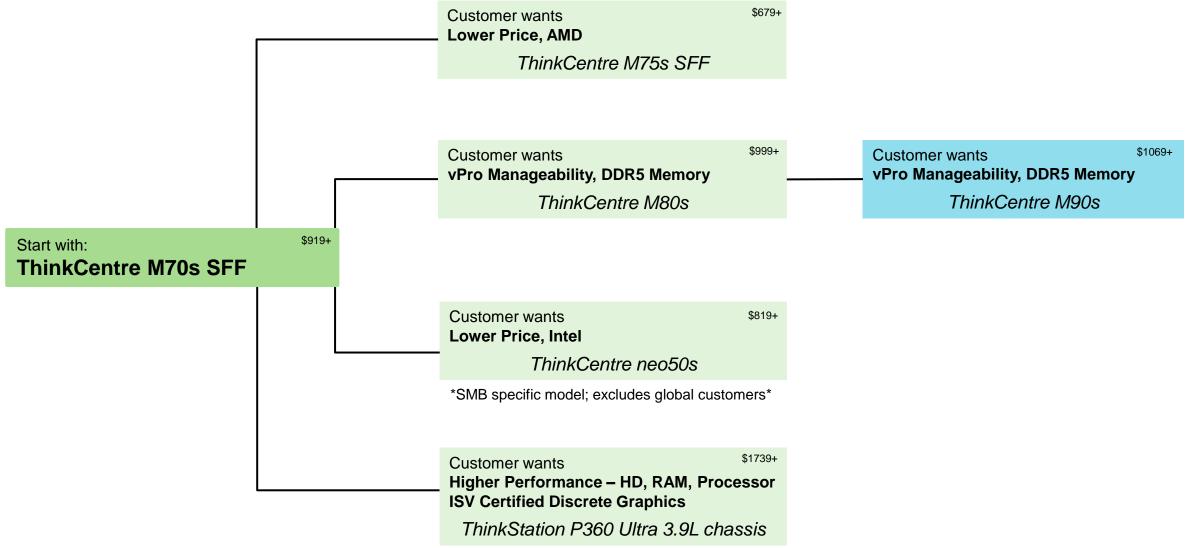


## **Tiny/Nano Form Factor**



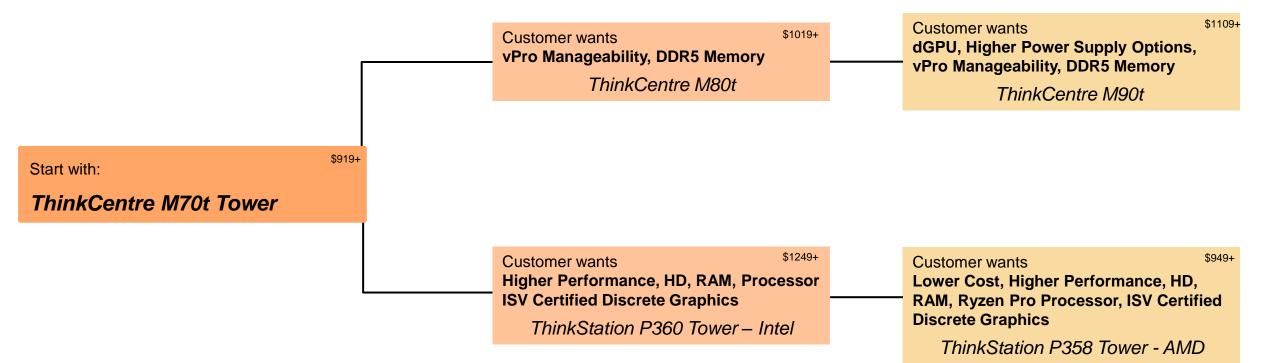
### **Small Form Factor**





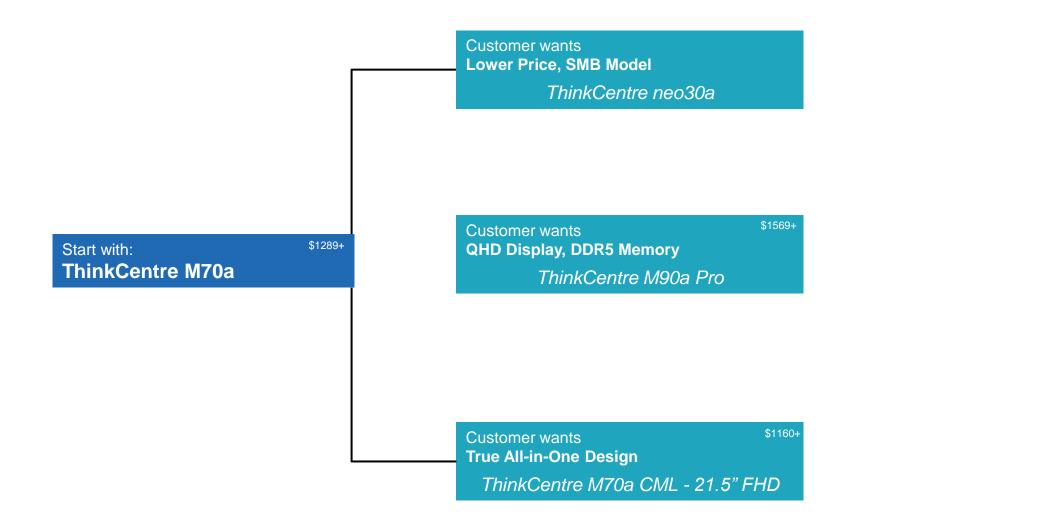
### **Tower Form Factor**





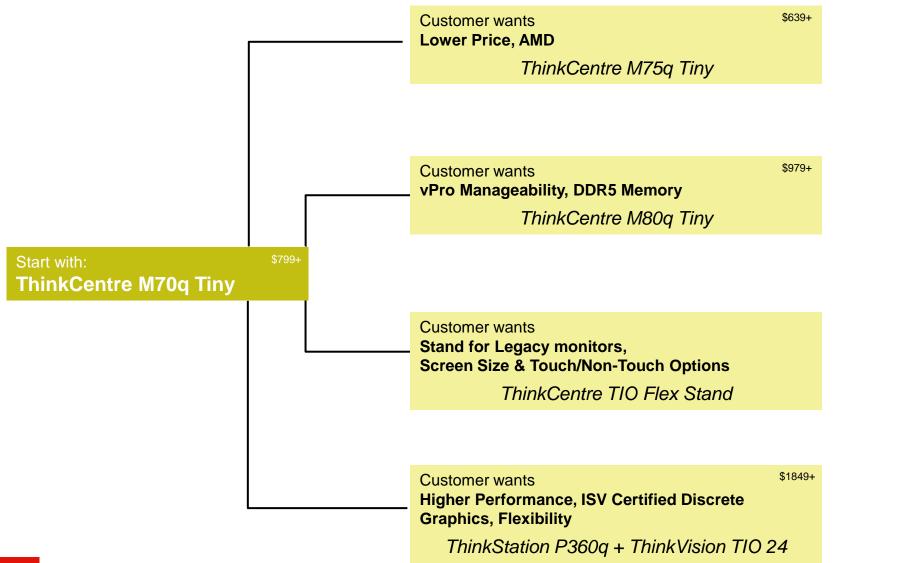
### All in One





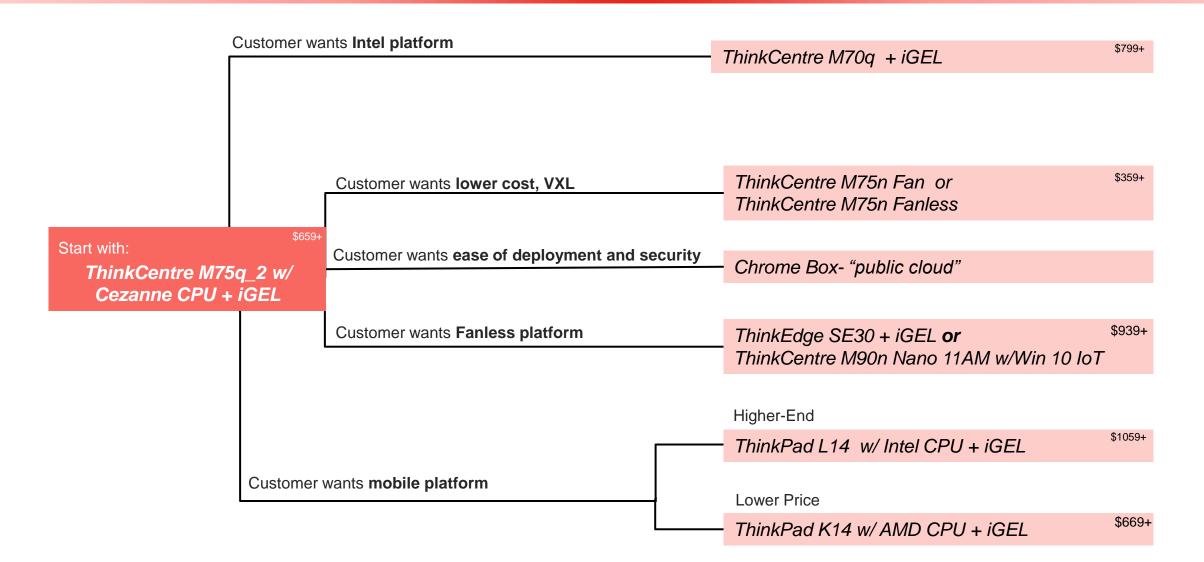
# **Tiny in One**





### **iGEL/Thin Client**







# **Mobile/Hybrid Users**

### High-End, Robust Performance:



#### ThinkCentre M90q

- 12<sup>th</sup> Gen Intel Core i9 vPro
- 4<sup>th</sup> native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

#### Enterprise-Level, Enhanced Features:



#### ThinkCentre M80q

- 12<sup>th</sup> Gen Intel Core i9 vPro
- 4<sup>th</sup> native display
- DDR5 memory, dual M.2 storage
- Modern remote manageability
- Modern design

٠

#### Enterprise-Level, Mainstream Features:



#### ThinkCentre M70q

- 12<sup>th</sup> Gen Intel Core i9
- 4<sup>th</sup> native display
- ThinkShield security
- Modern design
- Mainstream performance

#### AMD Processor, Value Minded:



#### ThinkCentre M75q

- AMD Renoir Ryzen7
- ThinkShield security
- Modern design
- Robust performance
- Modern remote manageability



\$1039+

\$639+

Go back



# **Office Workers/SMB**

### **SMB**

#### Mid-Market SFF:

- ThinkCentre neo50s
- Stylish Terrazzo exterior
- Up to 12<sup>th</sup> Gen Intel Core i9 processor
- Up to 2TB HDD/1TB SSD storage
- Up to 64GB DDR4 memory



\$819+

### Enterprise

#### Mainstream Tiny:



#### \$799-

- 1L enterprise-level powerhouse
- Mainstream performance and productivity
- 12<sup>th</sup> Gen Intel Core i9 Processors
- 4<sup>th</sup> native display

#### **Mainstream SFF:**



#### ThinkCentre M70s

- Space saving design
- Mainstream performance and productivity
- 12 Gen Intel Core i9 processors
- Increased memory and storage capacity

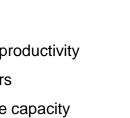


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#### SMB AOI:

ThinkCentre 30a 24"

- Up to 12<sup>th</sup> Gen Intel i3/i5
- 23.8" FHD display 16:9 non-touch
- Up to 1TB HDD/1TB SSD storage
- Up to 16 GB DDR4 memory



\$919+



# **Power Users**

\$1069+



#### **Powerful Tiny:**



#### **ThinkCentre M90q**

- 12<sup>th</sup> Gen Intel Core i9 vPro
- 4<sup>th</sup> native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

#### Powerful SFF:



#### ThinkCentre M90s

- Up to Intel vPro Enterprise
- Up to 12<sup>th</sup> Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

#### **Powerful Tower:**



#### ThinkCentre M90t

- Up to Intel vPro Enterprise
- Up to 12<sup>th</sup> Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

#### **Powerful All-in-One:**



#### ThinkCentre M90a Pro \$1569+

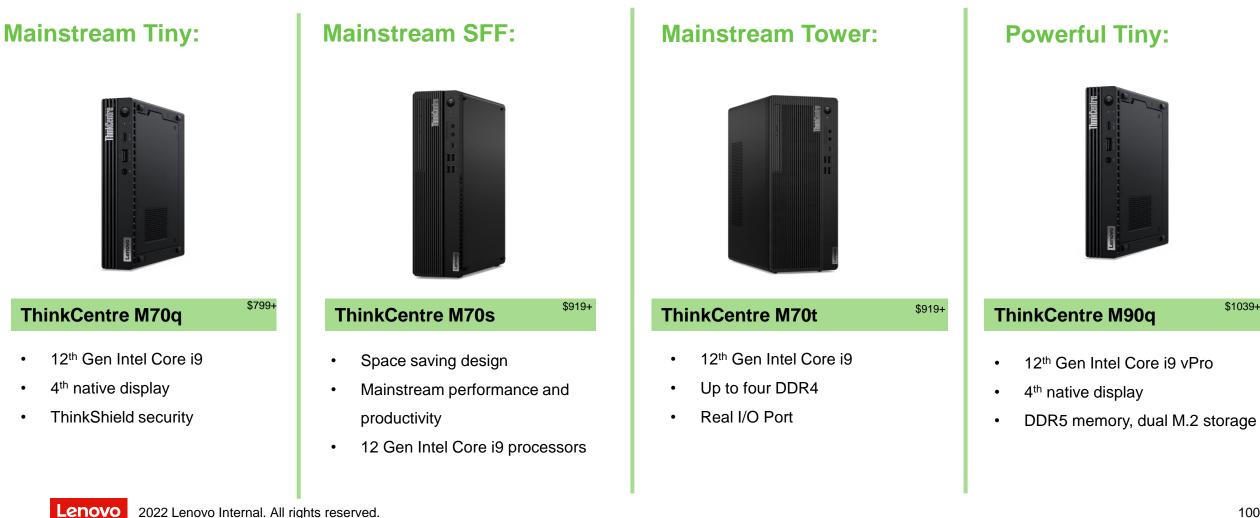
- 23.8" QHD display
- Up to 12<sup>th</sup> Gen Intel Core i9 vPro
- Up to 64GB DDR5
- NVIDIA MAX550 option
- Conference call base option



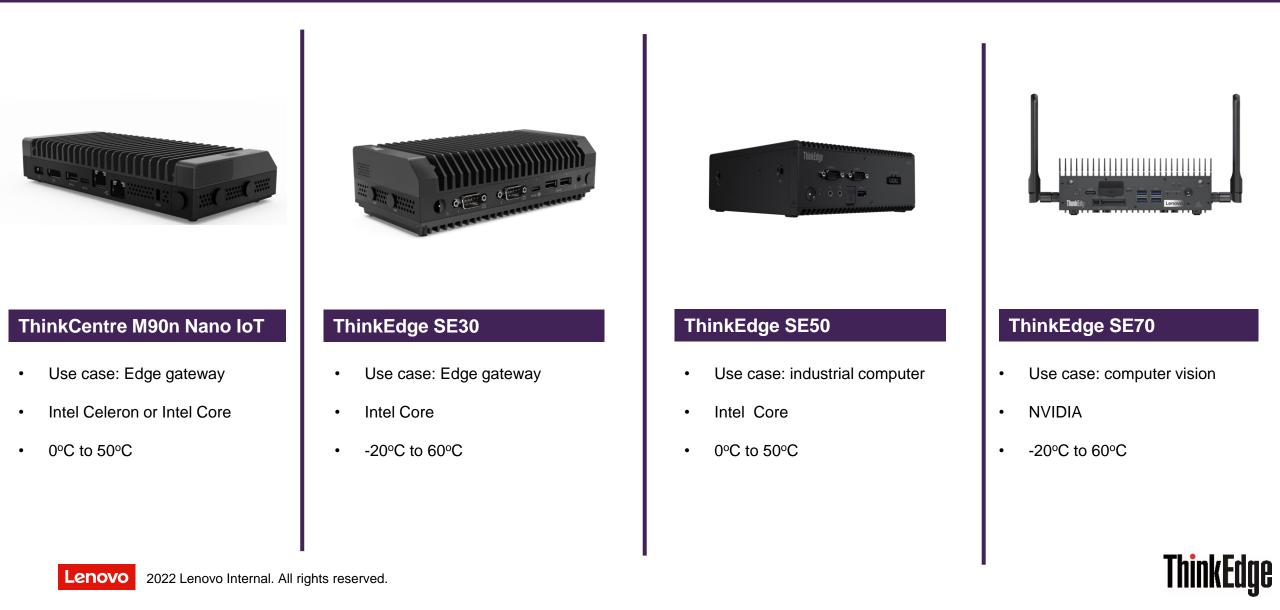




### OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc.



## **Edge- Embedded/Fanless**



# Edge-High CPU/GPU Workload



#### ThinkEdge SE350

- Use case: outside data center/wide temperature range
- Intel XEON
- 0°C to 55°C

#### ThinkEdge SE450

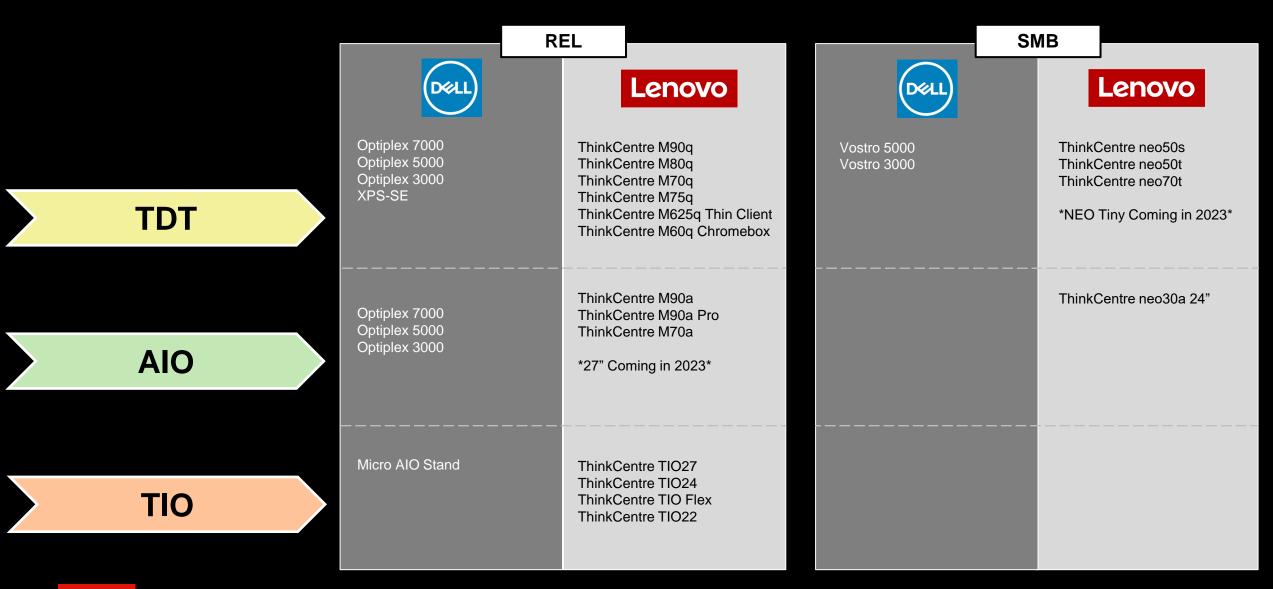
- Use case: outside data center/wide temperature range
- Intel XEON
- 0°C to 55°C





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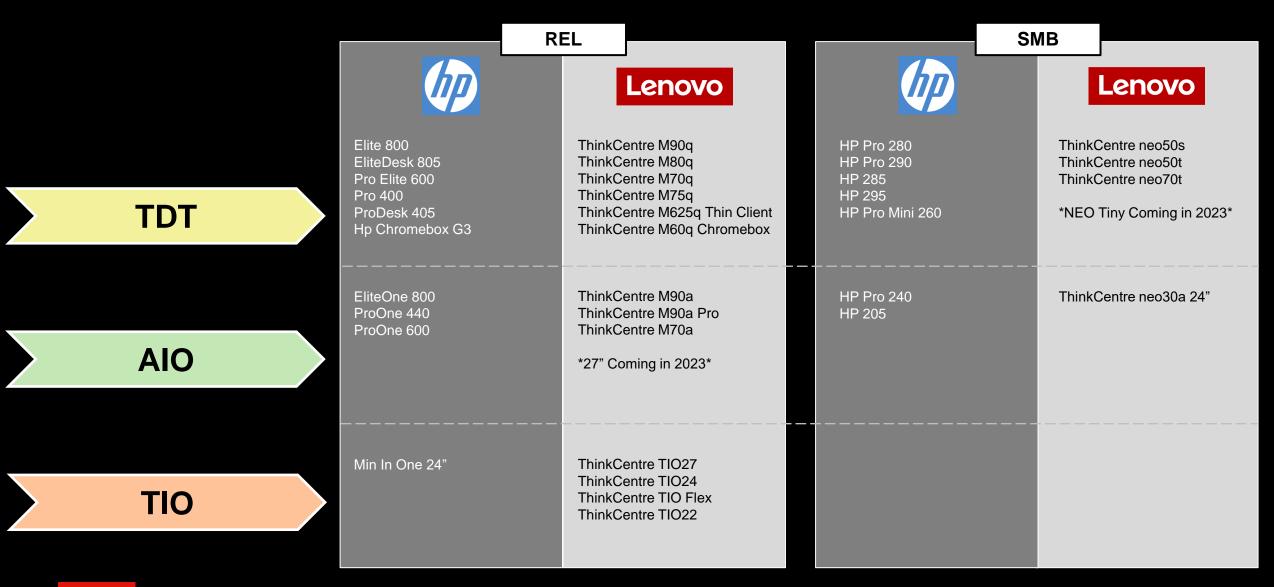
### **Dell to Lenovo Desktop Comparison Grid**



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### **Dell to HP Desktop Comparison Grid**



### Lenovo Commercial Workstation

#### **Desktop Workstation by Workflow**

- Single threaded, Low core count, High frequency  $\rightarrow$  <u>Click Here</u>
- Multi-threaded, High core count, Lower frequency, GPU Intensive → <u>Click Here</u>
- OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc. → Click Here

#### **Desktop Workstation by ISV / Software**

- Mainstream Single threaded, Low core count, High frequency → Click Here
- Performance Multi-threaded, High core count, Lower frequency, GPU Intensive → Click Here

#### **Mobile Workstation**

- Decision Tree → <u>Click Here</u>
- Customer Needs/Preference → <u>Click Here</u>

**ThinkStation Product brochure** 

Desktop Workstation Competitive Landscape

Mobile Workstation Competitive Landscape

### Workflows – single threaded, low core count, high frequency

High-End Mainstream Performance, Single Processor:



#### ThinkStation P520 TWR <sup>\$3089+</sup>

- Intel Xeon W series; up to 18 core 4.5GHz
- Up to A6000 GPU
- Up to 512GB DDR4 Memory
- 900w PSU
- AV editing, Medical Imaging,
   3-D CAD/CAM, Architecture,
   Product Design

#### Mainstream Performance, Single Processor:



#### ThinkStation P520c

- Intel Xeon W series; up to 8 core 4.5GHz
- Up to A5000 GPU
- Up to 256GB DDR4 Memory
- 500w PSU
- AV editing, Medical Imaging, 3-D
- CAD/CAM, Architecture, Product Design

#### Enterprise-Level, Mainstream Features:



#### ThinkStation P360

- Available in 3 formfactors-Tiny (1L)
   Ultra (3.9L) & Tower (17L)
- 12<sup>th</sup> Gen Intel Core i9
- Up to RTX A5000 GPU
- Mainstream performance
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User

#### AMD Processor, Value Minded:

Go back



#### ThinkStation P358 TWR <sup>\$1439+</sup>

- AMD Ryzen Pro (Vermeer)
- Up to RTX A2000 12GB
- 128GB RAM 4 DIMM
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User

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Workflows – high multi-threaded performance and scalability, more cores, memory, graphics, storage...

#### Performance Highend Dual Processor:



#### ThinkStation P920 Tower

- Dual Intel Xeon Scalable Processor, up to 56 cores and 3.9GHz
- Up to 3x Double wide NVIDIA RTX
   A6000 GPU
- Up to 2TB Memory 16 DIMM Slots
- AI Development, ML / DL, Oil & Gas, Pharma R&D, Simulation

#### Performance Mainstream Dual Processor:



#### ThinkStation P720 Tower \$2459+

- Dual Intel Xeon Scalable Processor, up to 48 cores and 3.9GHz
- Up to 2x Double wide NVIDIA RTX A6000
   GPU
- Up to 768GB Memory 12 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

#### Performance Highest Core Single Processor:



#### ThinkStation P620 Tower <sup>\$30</sup>

- Ryzen Threadripper Pro, up to 64 cores and 4.5GHz
- Up to 2x Double wide NVIDIA RTX A6000
   GPU
- Up to 1TB 8 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance









\$1249+

### OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Digital Signage, Etc.

### **Mainstream Tiny:**



#### **ThinkStation P360 Tiny**



- 3-Year Long Life Plan
- 12<sup>th</sup> Gen Intel Core I Processors, 35w/65w
- Supports up to 6 Independent displays
- Up to NVIDIA RTX T1000 8GB
- Up to 64GB RAM & 4TB m.2 Storage
- Wi-Fi 6e
- Great for Digital signage, video walls, self service kiosks
- **Optional Dust Filter**

#### Mainstream Ultra:



#### \$1739+ **ThinkStation P360 Ultra**

- 5-Year Long Life Program ٠
- 12th Gen Intel Core I Processors, 35w/65w/125w ٠
- Supports up to 8 Independent displays ٠
- Up to NVIDIA RTX A5000 mobile GPU ٠
- Up to 128GB RAM & 4TB m.2 Storage ٠
- Dual onboard Thunderbolt & Dual onboard . Ethernet (1x1Gb, 1x2.5Gb)
- Great for Manufacturing & Automation, ٠ Surveillance & Security, and Medical Imaging
- **Optional Dust Filter** ٠

#### **Mainstream Tower:**



#### **ThinkStation P360 Tower**

- 3-Year Long Life Plan ٠
- 12<sup>th</sup> Gen Intel Core I Processors, 65w/125w
- Up to NVIDIA RTX A5000 16GB GPU
- Up to 128GB RAM & multiple storage options
- Lots of expansion options, GPU's, NIC's, Storage, Memory

# **ISV/Software Certifications - Mainstream**





Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, McKesson, Adobe, Avid, ANSYS, Siemens, Barco, McKesson :



#### ThinkStation P520 Tower <sup>\$1759+</sup>

- Intel Xeon W series; up to 18 core 4.5GHz
- Up to A6000 GPU
- Up to 512GB DDR4 Memory
- 900w PSU
- AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design

Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, McKesson, Avid, ANSYS, Siemens, Barco, McKesson :



#### ThinkStation P520c

- Intel Xeon W series; up to 8 core 4.5GHz
- Up to A5000 GPU
- Up to 256GB DDR4 Memory
- 500w PSU

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AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, Avid, ANSYS, Siemens, Barco, McKesson, Advanced CAD/CAM:



#### ThinkStation P360

- Available in 3 formfactors-Tiny (1L) Ultra (3.9L) & Tower (17L)
- 12<sup>th</sup> Gen Intel Core i9
- Up to RTX A5000 GPU
- Mainstream performance
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User

Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, Siemens:



#### ThinkStation P358 TWR <sup>\$949+</sup>

- AMD Ryzen Pro (Vermeer)
- Up to RTX A2000 12GB
- 128GB RAM 4 DIMM
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User

## **ISV/Software Certifications - Performance**

ISV Spreadsheet ISV Questionnaire



AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC, Siemens:



#### ThinkStation P920 Tower

- Dual Intel Xeon Scalable Processor, up to 56 cores and 3.9GHz
- Up to 3x Double wide NVIDIA RTX
   A6000 GPU
- Up to 2TB Memory 16 DIMM Slots
- AI Development, ML / DL, Oil & Gas, Pharma R&D, Simulation

AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Siemens, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC:



#### ThinkStation P720 Tower

- Dual Intel Xeon Scalable Processor, up to 48 cores and 3.9GHz
- Up to 2x Double wide NVIDIA RTX A6000
   GPU
- Up to 768GB Memory 12 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge Z-Terra, Xtreme/FrontRange:



#### ThinkStation P620 Tower

- Ryzen Threadripper Pro, up to 64 cores and 4.5GHz
- Up to 2x Double wide NVIDIA RTX A6000 GPU
- Up to 1TB 8 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

# **2022 Desktop Workstation Competitive Landscape**

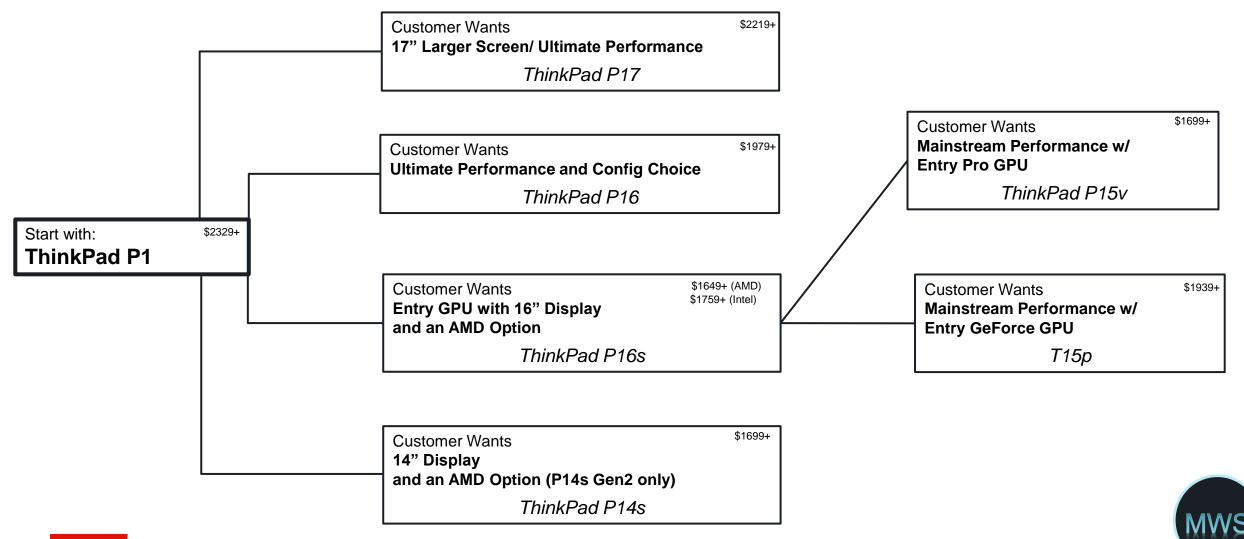


DT WS	<b>Lenovo</b> ThinkStation	Z DESKTOPS	Precision
Rack WS	/P920 Rack	ZCentral 4R (1U)	3930 Rack/ 7920 Rack
Performance 2P	P920	Z8 G4	7920
Mainstream 2P	P720	Z6 G4	7820
Ultraperformance 1P	P620	•	7865
Performance 1P	P520	Z4 G4	5820
Value 1P	P520c	Z4x G4	5820x
Mainstream TWR	P340/P350/P360 Tower	Z2 G8 <b>/Z2 G9 Tower</b>	3650/ <b>3660 Tower</b>
Value TWR Intel	P348 Tower (Intel)	Z1 G8 Tower*	•
Value TWR AMD	P358 Tower (AMD)	•	•
SFF	P340/P350/P360U SFF	Z2 G8/Z2 G9 SFF	3450/3460 SFF
Tiny WS	P340/P350/P360 Tiny*	Z2 Mini G5/G9	3240/3260 Compact

# **Mobile Workstation**



#### Specific workflow and application requirements should be the initial decision driver for workstations



# Go back

# **Mobile Workstation**

Specific workflow and application requirements should be the initial decision driver for workstations

## Start with:



\$2329+

#### Start with: ThinkPad P1

- 12<sup>th</sup> Gen Intel Core H Class Processors
- Up to NVIDIA A5500 / GeForce RTX3080Ti
- 16" 16:10 panel, starting at 3.99lbs and 17.7mm
- 10.9hrs battery life (MM18)
- Up to 64GB DDR5 RAM
  - 2 DIMMs (# in use varies on config)

#### If the customer wants...

17" Larger Screen / Performance  $\rightarrow$  P17

Ultimate Performance & Config Choice  $\rightarrow$  <u>P16</u>

Mainstream Performance & AMD Option  $\rightarrow$  <u>P15v</u>

Entry Performance & AMD Option  $\rightarrow$  <u>P14s</u>



# **17" Larger Screen / Performance:**





# ThinkPad P17

- 11<sup>th</sup> Gen Intel Core and Xeon H Class Processors
- Up to NVIDIA RTX A5000 / 16GB
- 17.3" 16:9 panel, starting at 7.86lbs and 32.45mm
- 8.3hrs battery life (MM18)
- Up to 128GB DDR4 RAM
  - 4 DIMM Sockets (# in use varies on config)



Go back

\$2219+



# **Ultimate Performance & Config Choice:**





# **ThinkPad P16**

\$1979+

- 12<sup>th</sup> Gen Intel Core HX Class CPUs
- Up to NVIDIA RTX A5500 / 16GB
- 16.0" 16:10 panel, starting at 6.5lbs 31.45mm
- Up to 128GB DDR5 RAM
  - 4 DIMM Sockets (# in use varies on config)
- Up to 8TB M.2 SSD storage (PCIe 4)
- 9hrs battery life (MM18)



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# **Mainstream Performance & AMD Option:**



#### ThinkPad P15v

\$1,699+

- 12<sup>th</sup> Gen Intel Core H CPUs
- Up to NVIDIA RTX A2000 4GB
- 15.6" 16:9 panel, starting at 4.62lbs and 24.2mm
- 7.5hrs battery life (MM18)
- Up to 64GB DDR5 RAM
  - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)

#### If the customer wants...

AMD CPU w/ Entry Pro GPU

#### ThinkPad P15v AMD

- AMD Ryzen Pro H Class CPUs
- Up to NVIDIA RTX A2000 4GB
- 15.6" panel, starting at 4.91lbs and 24.2mm
- 10.3hrs battery life (MM18)
- Up to 64GB DDR5 RAM
  - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)

#### Performance CPU w/ Entry GeForce

#### ThinkPad T15p

#### \$1939+

\$1669+

- 12<sup>th</sup> Gen Intel Core i7-H CPUs
- NVIDIA GeForce 3050 4GB
- 15.6" panel, starting at 4.62lbs and 24.2mm
- 7.5hrs battery life (MM18)
- Up to 64GB DDR5 RAM
  - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)



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# **Entry Performance & AMD Option :**





#### ThinkPad P14s

- Intel: \$1699+ AMD: Coming Soon
- 12th Gen Intel Core P28 Processors or AMD Ryzen Pro APUs
- NVIDIA T550/4GB + Intel Iris Xe (Radeon Integrated graphics for AMD)
- 14" panel, starting at 2.73lbs (Intel) and 2.82lbs (AMD) and 17.9mm
- RAM:
  - Intel: Up to 48GB DDR4 (1 soldered + 1 DIMM)
  - AMD: Up to 32GB LPDDR5 (dual soldered)



#### ThinkPad P16s

Intel: \$1759+ AMD: \$1649+

- 12<sup>th</sup> Gen Intel Core P28 Processors or AMD Ryzen Pro APUs
- NVIDIA T550 4GB + Intel Iris Xe (Radeon Integrated graphics for AMD)
- 16" panel, starting at 3.7lbs (Intel) and 3.82lbs (AMD) and 20.5mm
- RAM:
  - Intel: Up to 48GB DDR4 (1 soldered + 1 DIMM)
  - AMD: Up to 32GB LPDDR5 (dual soldered)



# **2022 Mobile Workstation Competitive Landscape**

Mobile WS	<b>Lenovo</b> ThinkPad		Precision
17"	P17	Fury G8/ <mark>G9</mark>	7760/7770
17" Ultraslim	•	•	5760/5770
15"/16" Performance	P15 G2/P16	Fury 15 G8/ <mark>G9</mark>	7560/7670
15" Prosumer	T15g **	Create G7*	•
15"/16" Ultraslim	P1	Studio G8/G9	5560/5570
15" Mainstream- H	P15v	Power G8/G9	3561/3571
15" Mainstream- U	P15s /P16s	Firefly 15u G8/16 G9	3560/3570
14"	P14s	Firefly 14 G8/G9	3470/5470
14" AMD	P14s AMD	•	0

\* Value tier classification per IDC

\*\* Not reported as mobile workstation

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# DOCKING STATIONS

# **Docking Station**

	Customer wants <b>To Purchase a High-End P Series Workstation</b> <i>ThinkPad Universal Thunderbolt 4 Workstation Dock</i>	\$439+
Start with: \$239+ \$279+ <i>ThinkPad Universal USB-C Dock</i> OR	Customer wants <b>Thunderbolt Dock or Needs Support for 4 Displays</b> <i>ThinkPad Universal Thunderbolt 4 Dock</i> <i>OR</i> <i>ThinkPad Universal Thunderbolt 4 Smart Dock</i>	\$339+ \$359+ Visit <u>www.smartfind.Lenovo.com</u> for compatibility information
ThinkPad Universal USB-C Smart Dock	Customer wants USB-C Universal Dock, is SMB, and Only Needs Support for 2 Displays Lenovo USB-C Universal Business Dock	\$219+
	Customer wants <b>Mixed Fleet of Notebooks, Some with USB-C and Some Only with USB-A</b> <i>ThinkPad Hybrid USB-C with USB-A Dock</i>	\$296+

# **Docking Station**





### ThinkPad Universal USB-C Dock (40AY0090US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 90W power supply
  - 135W supply also supported



ThinkPad Universal USB-C Smart Dock (40B20135US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 135W power supply

If the customer wants...

Compatible with high-end P series Workstation → ThinkPad Universal Thunderbolt 4 Workstation Dock

Thunderbolt Dock/support for 4 displays

- → ThinkPad Universal Thunderbolt 4 Dock
- → ThinkPad Universal Thunderbolt 4 Smart Dock

USB-C Universal Dock, is SMB, and only needs support for 2 displays → Lenovo USB-C Universal Business Dock

Mixed fleet of notebooks with some USB-C and some only USB-A → ThinkPad Hybrid USB-C with USB-A Dock

Works with almost every Lenovo commercial notebook except for high-end P series (that need more power) and low-end V series (that don't have a USBC port).

OR





# ThinkPad Universal Thunderbolt 4 Workstation Dock (40B00300US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 300W power supply

# **Thunderbolt Dock/Support for 4 Displays**





# ThinkPad Universal Thunderbolt 4 Dock (40B00135US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply



# ThinkPad Universal Thunderbolt 4 Smart Dock (40B10135US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply





# Lenovo USB-C Universal Business Dock (40B30090US)

- Supports max 2 external displays
- Video ports: 1xDP1.4, 1xHDMI2.0
- Downstream ports: 3xUSB-A, 2xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock slot
- Comes with 90W power supply
  - Can also support 135W supply





### ThinkPad Hybrid USB-C with USB-A Dock (40AF0135US)

- Supports max 2 external displays
- Video ports: 2xDP1.2, 2xHDMI2.0 •
- Downstream ports: 5xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Comes with 135W power supply



# SMART COLLABORATION

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**Platform Type:** 



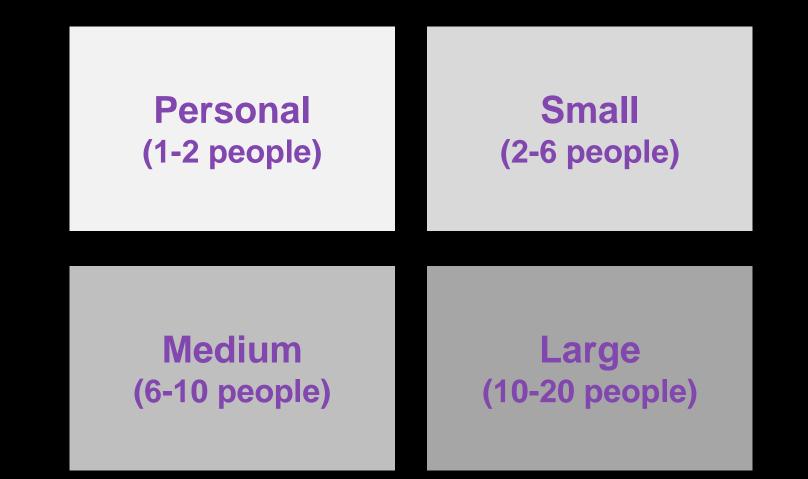
**Microsoft Teams** 



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# **Room Size: Microsoft Teams**





# Go back

# Microsoft Teams, Personal Room (1-2 people)



#### **ThinkSmart Cam**

- Optimize video conference collaboration
- Can be paired with ThinkSmart device or used alone
- Certified for use with Teams and Zoom
- Auto-framing, auto-zoom, whiteboard awareness



#### **ThinkSmart One**

- World's first Windows-based integrated bar
- Combines high-res camera, premium-quality sound, and
   powerful compute running Microsoft Windows
- Certified for use with Teams and Zoom
- Makes meetings fore efficient and productive

# Microsoft Teams, Small Room (2-6 people)



Go back

# Microsoft Teams, Medium Room (6-10 people)



Go back

# Microsoft Teams, Large Room (10-20 people)



#### ThinkSmart Core Full Room Kit

- Unified communication
- Remote management
   ThinkSmart Core, Controller,
   Al-based camera, smart
   soundbar, Premier Support

#### ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier
   Support

#### ThinkSmart Hub

- Makes meetings smarter
- 8<sup>th</sup> Gen Intel Core

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Slim display & singlecable mechanism

#### ThinkSmart Cam

- Video conferencing
- Paired or stand alone
- Auto-framing, autozoom, whiteboard awareness



Go back

#### ThinkSmart Bar XL

- Exceptional sound
   quality
- Two mic pods
- Everyone can hear & be heard

# **Room Size: Zoom**







# Zoom, Personal Room (1-2 people)



#### **ThinkSmart Cam**

- Optimize video conference collaboration
- Can be paired with ThinkSmart device or used alone
- Certified for use with Teams and Zoom
- Auto-framing, auto-zoom, whiteboard awareness



#### **ThinkSmart One**

- World's first Windows-based integrated bar
- Combines high-res camera, premium-quality sound, and
   powerful compute running Microsoft Windows
- Certified for use with Teams and Zoom
- Makes meetings fore efficient and productive



# Zoom, Small Room (2-6 people)





# Zoom, Medium Room (6-10 people)





# Zoom, Large Room (10-20 people)



#### ThinkSmart Core Full Room Kit

- Unified communication
- Remote management
   ThinkSmart Core, Controller,
   Al-based camera, smart
   soundbar, Premier Support



#### ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier
   Support



#### ThinkSmart Hub

- Makes meetings smarter
- 8<sup>th</sup> Gen Intel Core
- Slim display & singlecable mechanism



#### ThinkSmart Cam

Video conferencing

•

- Paired or stand alone
  - Auto-framing, autozoom, whiteboard awareness



#### ThinkSmart Bar XL

- Exceptional sound quality
- Two mic pods
- Everyone can hear & be heard



# Room Size: Google Meet

# Small (2-6 people)

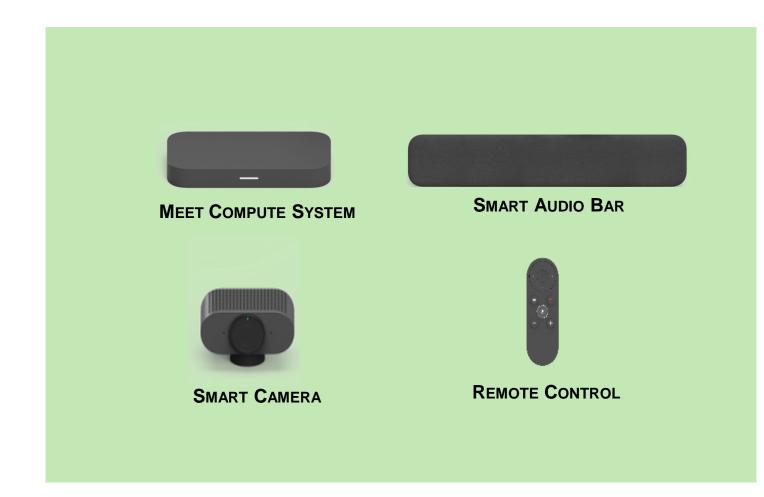
# Medium (6-10 people)

Large (10-20 people)

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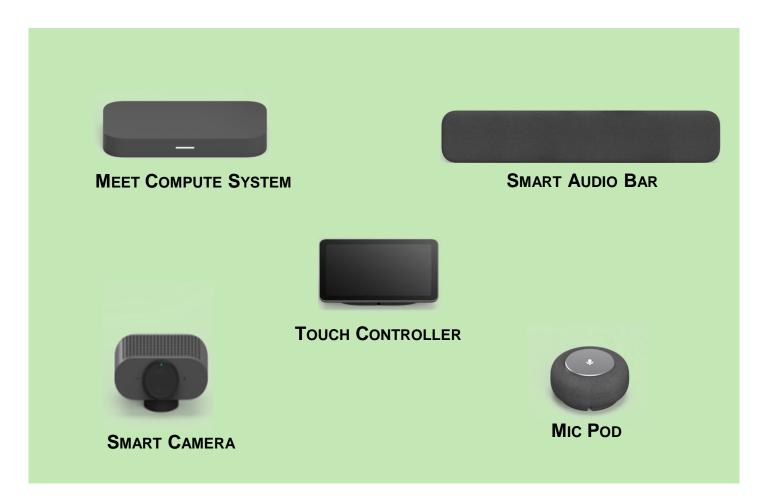


# **Google Meet, Small Room Kit**



- Remote control instead of touch controller
- Mics integrated into speaker bar (no mic pod)

# **Google Meet, Medium Room Kit**

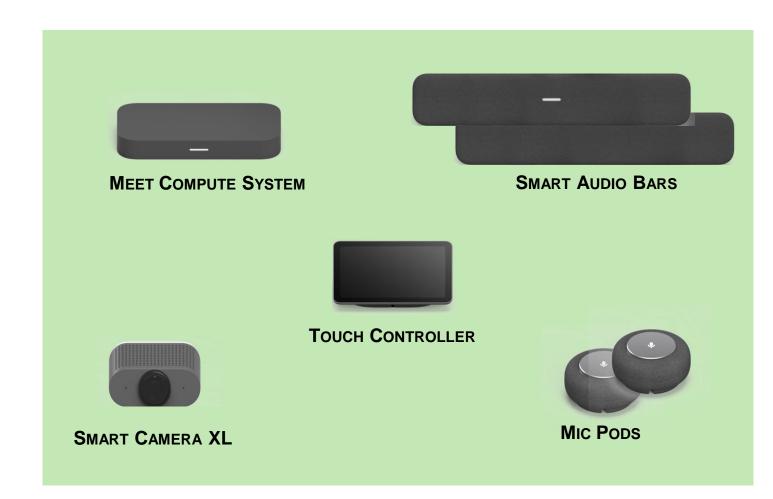


- All 5 components
- Touch controller
- 1 mic pod

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# **Google Meet, Large Room Kit**



- Larger camera
   instead of Standard
- 2 speaker bars
- 2 mic pods

Smarter technology for all

Lenovo

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#### Atlas

- Notebook information: <u>Link to Notebook/Tablet Homepage</u>
- Desktop information: <u>Link to Desktop Homepage</u>
- Workstation information: <u>Link to Workstation Homepage</u>
- Docking Stations information: <u>Link to Accessories Homepage</u>
- Smart Collab information: <u>Link to ThinkSmart/Smart Collab Homepage</u>
- Services information: <u>Link to Services Homepage</u>

#### **Product Training Videos**

- Grow @ Lenovo: Intro to Lenovo Products for Enterprise
- Grow @ Lenovo: <u>Lenovo SMB Product Portfolio</u>

# **Product Data Sheets**



#### Enterprise NB: |

X1 Carbon Gen 10 X1 Yoga Gen 7 X1 Nano Gen 2 X1 Extreme Gen 5 X1 Titanium Yoga Gen 1 X1 Fold Gen 1

Z13 Gen 1 Z16 Gen 1

X13 Gen 3: Intel and AMD X13 Yoga Gen 3 X13s Gen 1 X12 Detachable

T14 Gen 3: Intel and AMD T16 Gen 1: Intel and AMD T14s Gen 3: Intel and AMD

L13 Gen 3: Intel and AMD L13 Yoga Gen 3: Intel and AMD L14 Gen 3: Intel and AMD L15 Gen 3: Intel and AMD

C14 Gen 1 Chromebook

C13 Yoga Gen 1 Chromebook

K14 Gen 1: Intel and AMD

#### SMB NB:

E14 Gen 4: Intel and AMD E15 Gen 4: Intel and AMD

TB13s G4: ARB and IAP TB13x Gen 2 TB14 Gen 4: ABA and IAP TB14p Gen 3 TB14s Yoga Gen 2 TB15 Gen 4: ABA and IAP TB15p Gen 2 TB16 NX TB Plus Gen 3

V14 Gen 3: ABA and IAP V15 Gen 3: ABA or IAP

M70a Gen 3 M90a Gen 3 M90a Pro Gen 3

ThinkEdge SE30 ThinkEdge SE50 ThinkEdge SE70

**Desktops:** 

M70g Tiny Gen 3

M75q Tiny Gen 2

M80g Tiny Gen 3

M90q Tiny Gen 3

M70s Gen 3 M75s Gen 2

M80s Gen 3

M90s Gen 3

M70t Gen 3

M80t Gen 3

M90t Gen 3

Neo30a 24"

Neo50s

TIO Gen 4 22" TIO Gen 4 24" TIO 27" **TIO Flex 22t TIO Flex 24t TIO Flex 24v** 

TIO Flex 27i

#### WorkStation:

P1 Gen 5 P17 Gen 2 P16 Gen 1 P16s Gen 1 P14s Gen 3 P15v Gen 3: Intel and AMD T15p Gen 3 P920 Rack <u>P920</u> P720 P620 P520 P520c P340 Tower P350 Tower P360 Tower P348 Tower P358 Tower P340 SFF

P350 SFF **P360U SFF** 

P340 Tiny

P360 Tiny

**Collaboration:** 

ThinkSmart Hub, Teams ThinkSmart Hub, zoom

ThinkSmart View, Teams ThinkSmart View, Zoom

Google Meet Series One Room Kit Google Meet Series One Room Kit G2